

Falcon Heights Council Workshop Minutes
August 7, 2013
6:30 p.m.

Members present: Mayor Lindstrom, Council Members Mercer-Taylor, Harris, Gosline and Long

Members absent:

City Staff present: City Administrator Bart Fischer
Finance Director Roland Olson

*Due to representatives of Applied Energy Alternatives arriving later in the evening, the agenda item relating to the Draft 2014 Budget was discussed first.

1) Presentation of the first DRAFT of the 2014 General Fund Budget

The City Administrator and Finance Director presented the draft of the 2014 Budget as supplied in the agenda packet to the Council. Council discussed the budget and directed staff to make minor changes and present the Draft 2014 Budget again at the September 4, 2013, Council Workshop.

2) Presentation by Applied Energy Alternatives on a Possible Solar Panel Array in Community Park

Representatives from Applied Energy Alternatives presented information and the attached PowerPoint (provided by them at the meeting) regarding a possible solar array within the City of Falcon Heights. A number of public and private sites could be utilized for this array, including Community Park.

The workshop concluded at 8:46 p.m.

Respectfully submitted,
Bart Fischer
City Administrator

Who We Are

We are the first Minnesota turnkey, sustainable model for Community Solar. We need no grants or rebates.

MN Community Solar LLC is the first Minnesota solar development company committed to the economic growth of local communities.

We use Minnesota products, Minnesota labor, and Minnesota financing to produce local, clean energy.

This is Solar for Everyone.



For the first time in Minnesota,

**a family can have solar
power, no matter
where they live.**



**For the lease of park space, MN
Community Solar will pay 25 years in rent:**

\$4,100 per year

First 5 years up-front, for \$20,500



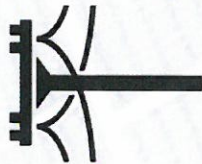
Subscribers

start



Any Xcel ratepayer—a person, business, or nonprofit—within one neighboring county of the community solar array can subscribe.

The utility credits subscribers for the electricity produced by their panels. It's like virtual net metering.



The grid benefits from distributed electricity generated from emissions-free solar arrays.

Here's How Community Solar Works



Clean, solar energy goes to the grid.



Community
Solar Garden

Communities can build their own sources of solar energy.



MN Community Solar

The mission of MN Community Solar: Solar for Everyone.

Subscribers can purchase a subscription equivalent up to 120% of their average annual electricity consumption.

MN Community Solar develops and installs the array at the community solar site, funded by subscriptions.

Confidential to MN
Community Solar, AEI
& The City of Falcon Heights



Our Team of Experts

Dustin Denison, Principal & Owner

Jessica Ward-Denison, Owner

Ken Bradley, CEO MN CS

Peter Teigland, VP MN CS

Andrea Wood, Executive Assistant

David Wakely, Communications

Steve Haslach, Operations Manager

Casey MacCallum, Host Site Manager

Jim Betzold, Designer & Project Manager

Steve Coleman, Designer and PM

Jan Hubbard, Designer & PM

Mike Kemper, Designer & PM

Nick Gadbois, Designer & PM

Dan Premack, Designer & PM

Austin Peterson, Construction

Andy Richardson, Construction

Lloyd Thurston, Mechanical

At no cost to you, Minnesota Community Solar will lease your park for 25 years.

- **The system has no ground penetrations**
- **5 lbs per square foot**
- **100% of the generation will be transferred directly to the grid.**
- **Great community branding opportunity**

We will:

- **Insure the solar array, systems and property**
- **Operate and maintain the solar array**
- **Correct any event caused by our facility**
- **The first 5 years of rent will be paid upon commencement of operation**