CITY OF FALCON HEIGHTS COUNCIL RESOLUTION

March 26, 2025

No. 25-29

RESOLUTION ACCEPTING PROPOSAL FROM IWORQ TO INCLUDE PAYMENT PROCESSING FROM PAYROC AS THE CITY'S PAYMENT PROCESSOR

WHEREAS, in 2021, the City of Falcon Heights entered into an agreement with AllPaid to serve as the City's merchant of record (MoR) for online payment processing, including permit fees, recreation signups, and payments for other city services; and

WHEREAS, in late 2024, AllPaid notified the City of changes to its fee structure, increasing transaction fees to a minimum of \$3.99 per transaction beginning January 1, 2025, creating a financial burden for smaller payments and customers; and

WHEREAS, the City identified iWorQ as a more effective platform for payment integration, as it is already used for the City's permit management system; and

WHEREAS, iWorQ has proposed the use of Payroc as their preferred and integrated payment processor, offering more favorable transaction fees to customers (\$2.00 or 3.5%, whichever is greater) and reducing staff time by eliminating the need for manual data entry; and

WHEREAS, the total cost of the integration includes a \$900 annual subscription fee and a one-time setup fee of \$500, for which funds are available in the FY2025 budget; and

NOW, THEREFORE, BE IT RESOLVED by the City Council of Falcon Heights, Minnesota: That the City accepts the proposal from iWorQ to include Payroc as the City's payment processor, and authorizes the City Administrator to execute a service agreement with Payroc to serve as the City's merchant of record for payment processing.

ADOPTED this 26th day of March, 2025 by the City Council of Falcon Heights, Minnesota.

Moved by:	Wassenberg	Approved by: Randall C. Gustaison Mayor
GUSTAFSON LEEHY MEYER MIELKE	5 In Favor Against	Attested by: Jack Linehan City Administrator

WASSENBERG