



# YOR & COUNCIL COMMUNICATION

**DATE:** August 18, 2015  
**CONSENT**  
**ITEM #5**  
**MOTION**

**AGENDA ITEM:** Approve Purchase of Park Equipment  
**SUBMITTED BY:** Mike Bouthilet, Director of Public Works  
**THROUGH:** Mike Bouthilet, Director of Public Works  
**REVIEWED BY:** Parks Commission  
Maintenance Advisory Committee  
Finance Committee  
Cathy Bendel, Finance Director

**SUGGESTED ORDER OF BUSINESS:**

- Introduction of Item ..... City Administrator
- Report/Presentation.....Director of Public Works
- Questions from Council to Staff ..... Mayor Facilitates
- Call for Motion ..... Mayor & City Council
- Discussion ..... Mayor & City Council
- Action on Motion..... Mayor Facilitates

**POLICY RECOMMENDER:** Director of Public Works

**FISCAL IMPACT:** The 2015 CIP budget included the purchase of a mower for \$50,000 and field maintenance equipment for \$30,000 from the Parks Fund.

It is being proposed to purchase three smaller mowers at a cost of \$34,052 rather than the one large mower as initially proposed at budget time. The Public Works/Parks staff believes it would be more efficient for park maintenance with the summer staff to have multiple mowers available.

It is also being proposed to purchase a new Toolcat at a net cost after trade in of \$29,602.87.

Both items being proposed are less than budgeted and would be funded from the Parks Fund.

**SUMMARY AND ACTION REQUESTED:** As part of the 2015 budget process, the Parks Commission identified the need to purchase new mowing equipment and a new field

maintenance machine. At that time, there was varying opinions on what would best serve the needs of the parks, so \$50,000 was budgeted for mowers and \$30k for the field maintenance equipment.

After numerous discussions and review by the Maintenance Advisory Committee, it was decided that multiple mowers would better serve the needs for the Park maintenance and that a Toolcat would be the best field maintenance equipment. The plan was to trade in the current 2005 Toolcat to try to keep the net expense as low as possible and a trade in allowance of \$15,000 was offset toward the purchase of the new Toolcat.

Please note that Tri-State Bobcat is a participating vendor in the state purchasing program so no other bids were sought. Multiple bids were obtained for the Mowers and Century Power was willing to price match the lowest bid and our preference was to keep the supplier local if at all possible.

**BACKGROUND INFORMATION (SWOT):**

<b>Strengths</b>	Upgraded machinery will allow for timely maintenance of the City parks. New machinery will also alleviate repair expenses to older machiner
<b>Weaknesses</b>	Age of machine with no warranty
<b>Opportunities</b>	Unlimited use of the machine if City owned
<b>Threats</b>	Cost of repairs to existing machinery

**RECOMMENDATION:** Based on the aforementioned, and the support of the MAC (voted 3-0), the staff recommends the following motion be made:

“Move to approve the purchase of the 3 mowers from Century Power for \$34,052 and the new Toolcat from Tri-State Bobcat at a net cost of \$29,602.87 to be funded by the Park Fund”

**ATTACHMENT:**

1. Century Power Equipment Quote for 3 mowers
2. Tri-State Bobcat Quote for Toolcat 5600 G-Series

# CENTURY POWER EQUIPMENT

5920 Memorial Ave N  
 Stillwater MN 55082  
 651-439-2035  
 FAX 651-439-3105



JOHN DEERE

## PRICE QUOTE

NAME: <b>CITY OF LAKE ELMO</b>	PHONE: <b>651 768-4967</b>
ADDRESS: <b>3800 LAVERNE AVE N</b>	EMAIL: <a href="mailto:jcolerma@lakeelmo.org">jcolerma@lakeelmo.org</a>
CITY: <b>LAKE ELMO</b>	STATE: <b>MINN</b>
DATE: <b>3/23/2015</b>	ZIPCODE: <b>55042</b>

QTY	PRODUCT NUMBER	PRODUCT DESCRIPTION	RETAIL	EXTENDED
2		LZS749EKC72RS 72" EXMARK REAR DISCHARGE AND SEAT SUSPENSION	\$25,176.00	\$20,158.00
1		LZX940EKC606TO 60" EXMARK EFI WITH E-GOV TECHNOLOGY	\$13,799.00	\$11,039.00
1	LZUVQD11	DUMP FROM THE SEAT COLLECTION SYSTEM WITH ULTRA VAC	\$2,999.00	\$2,399.00
1	109-9627	CONNECTION KIT	\$199.00	\$159.00
1	116-8431	OPERATOR CONTROLLED DISCHARGE	\$349.00	\$297.00
3	127-6663	JACK MOUNT RECIEVER N/C		
1	127-6666	TOP WIND JACK N/C		

	SUB TOTAL	\$42,522.00	\$34,052.00
	DISCOUNT	\$8,470.00	
COMMENTS:		TRADE-IN	
		SUB TOTAL	\$34,052.00
		TAX	\$0.00
		<b>SUB TOTAL</b>	<b>\$34,052.00</b>
		PREP	
<b>Quote by:</b> MICHAEL COOK		FREIGHT	
REV.	<b>TOTAL</b> SETUP AND DELIVERED		<b>\$34,052.00</b>



## Product Quotation

Quotation Number: 21286D021507v2

Date: 2015-07-29 08:49:55

Ship to	Bobcat Dealer	Bill To
City of Lake Elmo 3800 Laverne Ave N Lake Elmo, MN 55042 Phone: (651) 770-2537 Fax: (651) 777-6530	Tri-State Bobcat, Inc 3101 Spruce St Little Canada MN 55117 Phone: (651) 407-3727 Fax: (651) 217-5770	City of Lake Elmo 3800 Laverne Ave N Lake Elmo, MN 55042 Phone: (651) 770-2537 Fax: (651) 777-6530
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Contact: Patrick Schoen Phone: 651-407-3727 Fax: 651-217-5770 Cellular: 612-356-8890 E Mail: patricks@tristatebobcat.com		

Description	Part No	Qty	Price Ea.	Total
<b>Toolcat 5600 G-Series</b>	M1221	1	\$35,304.70	\$35,304.70
Deluxe Road Package	M1221-P01-C01	1	\$1,547.70	\$1,547.70
Cab Enclosure with Heater & Air Conditioning	M1221-R02-C03	1	\$3,242.40	\$3,242.40
High Flow Package	M1221-R03-C02	1	\$1,012.90	\$1,012.90
Keyless Ignition	M1221-R06-C02	1	\$213.50	\$213.50
Heavy Duty Battery	M1221-R07-C02	1	\$56.70	\$56.70
Attachment Control	M1221-R08-C02	1	\$133.00	\$133.00
Power Bob-Tach	M1221-R12-C02	1	\$699.30	\$699.30
Radio Option	M1221-R15-C02	1	\$310.80	\$310.80
Engine Block Heater	M1221-A01-C02	1	\$75.60	\$75.60
Rear Window Guard	7150926	1	\$539.52	\$539.52
Strobe Light	6815259	1	\$229.32	\$229.32
62" General Purpose Bucket	7114585	1	\$476.00	\$476.00
--- Bolt-On Cutting Edge, 62"	6732406	1	\$144.43	\$144.43
<b>Total of Items Quoted</b>				<b>\$43,985.87</b>
<b>Freight Charges</b>				<b>\$617.00</b>
<b>Trade-in</b> 2005 Bobcat 5600 Toolcat s/n 424712129 - 1029 hrs				<b>(\$15,000.00)</b>
<b>Quote Total - US dollars</b>				<b>\$29,602.87</b>

**Notes:**

All prices subject to change without prior notice or obligation. This price quote supersedes all preceding price quotes. Customer must exercise his purchase option within 30 days from quote date.

**Customer Acceptance:**

Purchase Order: \_\_\_\_\_

**Authorized Signature:**

**Print:** \_\_\_\_\_ **Sign:** \_\_\_\_\_ **Date:** \_\_\_\_\_