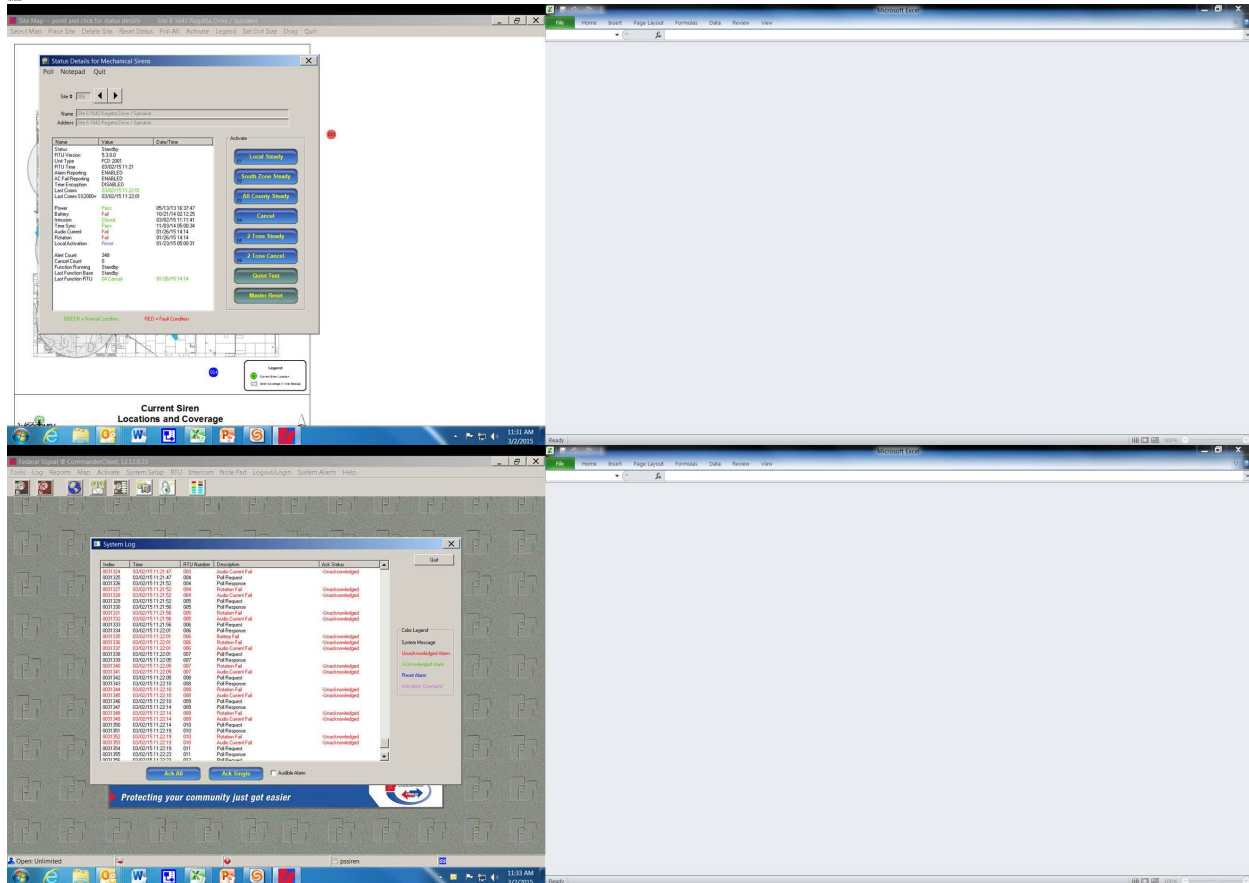


From: greg.malmquist@lakeelmo.com
To: Mike
Subject: greg.malmquist@lakeelmo.com
Date: Monday, March 12, 2012 11:49:43 AM
Attachments: greg.malmquist@lakeelmo.com

So - here are a couple of screen shots of what the system can do.
The first shows a single site (my site) as when I currently have about 4 back-up batteries.
The system automatically polls all sites, each day at 0500hrs and tracks siren status. In this slide, I polled the sirens at 11:21am this morning.
The second screen shot is a system log that shows system status for as far as I want to poll it.
Right now the cost per siren site to monitor is \$300 per year, this guy's you 365 day a year monitoring of system status. In addition, it cost about \$2,500 (a one-time cost) to bring Federal Signal out to set-up my remote monitoring system to receive your siren information. This can be a shared cost if I'm bring multiple sirens all at the same time.
Call me and we can talk more about the screen shots and the system capabilities.



From: Greg Malmquist smaths@smaths.com
Date: Monday, March 12, 2012 11:38 AM
To: Mike
Subject: smaths@smaths.com

I am in the process of siting and installing my final 2 sirens and would like some info on your siren monitoring system. Wondering about piggybacking on your system, costs, info provided, how monitoring works, etc. Call or we can meet, whichever you prefer. Thanks

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