

August 22, 2016

City of Lake Elmo
Attn: Emily Becker
3800 Laverne Avenue North
Lake Elmo, MN 55042

Xcel Energy Outdoor Lighting is pleased to have an opportunity to submit a proposal for the City of Lake Elmo street light project. Our goal is to provide you with the necessary information to assist you in your decision making process. We are confident we can provide you with a comprehensive package that will meet all your needs.

Please find below styles of product and the estimated project costs. This proposal includes all underground facilities installed using the plowing or boring method for conduit and wire and the installation of each of the following material. If successful in acquiring the identified project, delivery of the specified product could take 8 to 10 weeks:

Tablyn Park Street Light Project:

1. The Standard Service Underground upfront installation cost is - \$3,572.00.
The monthly underground rate (A30) 50-75W LED per luminaire is - \$18.92.
Install 2-50-75W (6,000 Lumens) LED cobra fixtures on 30' direct buried fiberglass poles.
Install 3 overhead spans and install by plow approx. 375' of #6 AL DX in 1 1/2" conduit.
Restoration is not included.
2. The Pre-Pay Option upfront installation cost is - \$9,503.00.
The monthly pre-pay option rate (A30) 50-75W LED per luminaire is - \$4.89.
Install 2-50-75W (6,000 Lumens) LED cobra fixtures on 30' direct buried fiberglass poles.
Install 3 overhead spans and install by plow approx. 375' of #6 AL DX in 1 1/2" conduit.
Restoration is not included.
3. The Pre-Pay Option upfront installation cost is - \$22,460.10.
The monthly pre-pay option rate (A30) 150W HPS per luminaire is - \$6.94.
Install 2-150W HPS Evans fixtures on 28' base mounted steel poles.
Install 3 overhead spans and install by plow approx. 375' of #6 CU wires in 1 1/2" conduit.
Restoration is not included.

Included in the monthly street light rate is full maintenance of the street light system. Maintenance of the system covers the pole, fixture, conduit and wiring, as well as facilitation of any locating and damage administration for 25 years under our Pre-Pay Option. If you have any questions please call me at 651.229.2255.

Sincerely,
Angela Adesoro
Project Coordinator, Xcel Energy