



STAFF REPORT

DATE: 1/16/2020

CONSENT

TO: City Council

FROM: Marty Powers, Public Works Director

AGENDA ITEM: Water Meter Purchase

REVIEWED BY: Kristina Handt, City Administrator
Sue Iverson, Finance Director

BACKGROUND: Public Works continues to replace failing water meters and supply new meters to new construction. Public Works staff have been replacing failing water meters ourselves to minimize administrative errors seen from the previous contractor. As new construction continues and old meters are being replaced, another order of meters, radio reads and supplies is needed. If ordered yet this January we will be taking advantage of quantity discounts and 2019 prices. This will save over \$4000 on an order of 388 meters, 400 radio reads and an assortment of other needed meter supplies.

Public Works staff are diligently cleaning up hundreds of accounts that have had estimated quarterly water bills or that haven't been billed at all. Accountability of all water is mandated by the DNR. In 2019 Lake Elmo had 51% unaccounted water. With Public Works current efforts and new meters we are reducing this number every day. This program will continue to reduce lost revenue and water loss, minimizing the possibility of fines levied to the city.

ISSUE BEFORE COUNCIL: Based on the recommendation of Public Works and the Finance Department, should the City Council approve the purchase of 388 water meters, 400 radio reads and meter supplies?

PROPOSAL DETAILS/ANALYSIS: If approved by City Council the new meters, radio reads and supplies will be used in new construction and to replace failing meters. New meters and radio read devices purchased will remain compatible with the city's current radio read system.

FISCAL IMPACT: Not to exceed \$100,000. (This was included in the 2020 Water Utility Budget)

OPTIONS:

- Approve purchase of a meter order
- Deny purchase of meter order.
- Table for further discussion.

RECOMMENDATION:

“Motion to recommend the purchase water meters, radio reads and supplies to take advantage of discount pricing.”

ATTACHMENTS:

- Core and Main – Meter pricing



Bid Proposal for Lake Elmo Bulk Meter/Smartpoint

CITY OF LAKE ELMO
 Bid Date: 01/09/2020
 Core & Main 1183240

Core & Main
 15800 W 79th St
 Eden Prairie, MN 55344
 Phone: 952-937-9666
 Fax: 952-937-8065

Seq#	Qty	Description	Units	Price	Ext Price	
10		PRICING BASED ON ONE TIME				
20		PURCHASE, NO EXCEPTIONS.				
30		QUOTE EXPIRES 01/31/2020				
50	384	3/4S IPERL 1000G 3-TRM SCRW SM	EA	125.00	48,000.00	
60	1000	3/4X1/8 THK RUBBER MTR WASHER	EA	0.10	100.00	
70	380	510M S/POINT M2 WIRED SP HR&LD	EA	118.00	44,840.00	
80	400	AYM 74620 3/4 METER CPLG- NL	EA	8.65	3,460.00	
90	50	AYM 74620 1" METER CPLG NL	EA	14.75	737.50	
100	1	OMNI 2" T2 MTR 1000G 17" LL	EA	1,035.00	1,035.00	
110	1	2 CAST IRON FLANGE KIT	EA	30.00	30.00	
120	1	OMNI 1-1/2" C2 MTR 1G W/INT'L	EA	1,305.00	1,305.00	
130	1	1-1/2 CAST IRON FLANGE KIT	EA	30.00	30.00	
140	2000	#18 3 PLY REMOTE WIRE	FT	0.23	460.00	
				Tax	0.00	
				Total	99,997.50	

Branch Terms:

UNLESS OTHERWISE SPECIFIED HEREIN, PRICES QUOTED ARE VALID IF ACCEPTED BY CUSTOMER AND PRODUCTS ARE RELEASED BY CUSTOMER FOR MANUFACTURE WITHIN THIRTY (30) CALENDAR DAYS FROM THE DATE OF THIS QUOTATION. CORE & MAIN LP RESERVES THE RIGHT TO INCREASE PRICES UPON THIRTY (30) CALENDAR DAYS' NOTICE TO ADDRESS FACTORS, INCLUDING BUT NOT LIMITED TO, GOVERNMENT REGULATIONS, TARIFFS, TRANSPORTATION, FUEL AND RAW MATERIAL COSTS. DELIVERY WILL COMMENCE BASED UPON MANUFACTURER LEAD TIMES. ANY MATERIAL DELIVERIES DELAYED BEYOND MANUFACTURER LEAD TIMES MAY BE SUBJECT TO PRICE INCREASES AND/OR APPLICABLE STORAGE FEES. THIS BID PROPOSAL IS CONTINGENT UPON BUYER'S ACCEPTANCE OF SELLER'S TERMS AND CONDITIONS OF SALE, AS MODIFIED FROM TIME TO TIME, WHICH CAN BE FOUND AT: <https://coreandmain.com/TandC/>