



STAFF REPORT

DATE: 1/19/2021

CONSENT

ITEM #:

TO: City Council

FROM: Marty Powers, Public Works Director

AGENDA ITEM: Water Meter Purchase

REVIEWED BY: Kristina Handt, City Administrator

BACKGROUND: Public Works staff continues to supply meters to new construction and continues to replace failing water meter. As new construction continues and old meters are being replaced, another order of meters, radio reads and supplies is needed. Ordering in bulk will take advantage of quantity discounts and save around \$4000 on an order of 416 meters, 432 radio reads and an assortment of other needed meter supplies.

Accountability of all water is mandated by the DNR. In 2019 Lake Elmo had a 51% unaccounted water rate. With the use of the new meters, correcting billing issues and working together with the other city departments we currently have reduced our water loss down below 8%. With Public Works current efforts and the use of more accurate meters we continue to drop this number. This program will continue to reduce lost revenue and water loss, minimizing the possibility of fines levied to the city.

ISSUE BEFORE COUNCIL: Based on the recommendation of Public Works, should the City Council approve the purchase of 416 water meters, 432 radio reads and meter supplies?

PROPOSAL DETAILS/ANALYSIS: If approved by City Council the new meters, radio reads and supplies will be used in new construction and to replace failing meters. New meters and radio read devices purchased will remain compatible with the city's current radio read system.

FISCAL IMPACT: Not to exceed \$110,000. (This expense is included in the 2021 Water Utility Budget)

OPTIONS:

- Approve purchase of a meter order
- Deny purchase of meter order.
- Table for further discussion.

RECOMMENDATION:

"Motion to recommend the purchase water meters, radio reads and supplies to take advantage of discount pricing."

ATTACHMENTS:

- Core and Main – Meter pricing



Bid Proposal for Lake Elmo Bulk Meter/Smartpoint 2021

CITY OF LAKE ELMO
Bid Date: 01/06/2021
Core & Main 1623290

Core & Main
15800 W 79th St
Eden Prairie, MN 55344
Phone: 952-937-9666
Fax: 952-937-8065

Seq#	Qty	Description	Units	Price	Ext Price
10		PRICING BASED ON ONE TIME			
20		PURCHASE, NO EXCEPTIONS.			
30		QUOTE EXPIRES 01/31/2021			
50	416	3/4S IPERL 1000G 3-TRM SCRW SM	EA	130.00	54,080.00
60	1000	3/4X1/8 THK RUBBER MTR WASHER	EA	0.10	100.00
70	432	510M S/POINT M2 WIRED SP HR&LD	EA	125.00	54,000.00
80	100	AYM 74620 3/4 METER CPLG- NL	EA	8.65	865.00
90	3000	#18 3 PLY REMOTE WIRE	FT	0.23	690.00
				Tax	0.00
				Total	109,735.00

Branch Terms:

UNLESS OTHERWISE SPECIFIED HEREIN, PRICES QUOTED ARE VALID IF ACCEPTED BY CUSTOMER AND PRODUCTS ARE RELEASED BY CUSTOMER FOR MANUFACTURE WITHIN THIRTY (30) CALENDAR DAYS FROM THE DATE OF THIS QUOTATION. CORE & MAIN LP RESERVES THE RIGHT TO INCREASE PRICES UPON THIRTY (30) CALENDAR DAYS' NOTICE TO ADDRESS FACTORS, INCLUDING BUT NOT LIMITED TO, GOVERNMENT REGULATIONS, TARIFFS, TRANSPORTATION, FUEL AND RAW MATERIAL COSTS. DELIVERY WILL COMMENCE BASED UPON MANUFACTURER LEAD TIMES. ANY MATERIAL DELIVERIES DELAYED BEYOND MANUFACTURER LEAD TIMES MAY BE SUBJECT TO PRICE INCREASES AND/OR APPLICABLE STORAGE FEES. THIS BID PROPOSAL IS CONTINGENT UPON BUYER'S ACCEPTANCE OF SELLER'S TERMS AND CONDITIONS OF SALE, AS MODIFIED FROM TIME TO TIME, WHICH CAN BE FOUND AT: <https://coreandmain.com/TandC/>