



## STAFF REPORT

DATE: 2/6/2024  
CONSENT

**TO:** City Council

**FROM:** Marty Powers, Public Works Director

**AGENDA ITEM:** Pickup Purchase

**REVIEWED BY:** Clarissa Hadler, Finance Director

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**BACKGROUND:** The City of Lake Elmo Public Works Department utilizes a 2014 Ford F250 throughout the city to assist with projects related to parks, water, sewer, storm water and streets. The existing 2014 F250 is in service and has met its council approved 10-year replacement schedule.

Replacing the 2014 F250 with the proposed 2024 F250 with service/utility body will be more user friendly & efficient for the tasks it will be completing.

**ISSUE BEFORE CITY COUNCIL:** Should the Council approve the purchase of a 2024 Ford F250 pickup truck with service body as outlined in the Capital Improvement Plan?

**PROPOSAL DETAILS/ANALYSIS:** Proceeding with this purchase will benefit the city and its citizens by replacing an aged vehicle. This vehicle will allow staff more organized tool storage, reliability and efficiency.

**FISCAL IMPACT:** Purchase of this vehicle outfitted with service body, warning lights, decals and assortment of small tools will exceed the budgeted \$60,000 due to increasing truck chassis prices and will be funded through the vehicle replacement fund as identified in the proposed 2024 CIP.

**OPTIONS:**

- 1) Approve purchase of the Ford F250 and service body as outlined
- 2) Amend and approve purchase of F250
- 3) Do not approve purchase

**RECOMMENDATION:**

If removed from the consent agenda:

**“Motion to approve the purchase of a Ford F250 Pickup Truck and service body as outlined at a cost not to exceed \$67,000.”**

**ATTACHMENTS:**

- Ford F250 quote (Midway Ford state contract pricing)
- Crysteel Truck & Equipment (Service body state contract pricing)
- EATI (Warning lights quote)
- Decals and Small tools



Midway Ford Commercial  
 Fleet and Government Sales  
 2777 N. Snelling Ave.  
 Roseville MN 55113



Travis Swanson  
 651-343-5212  
[tswanson@rosevillemidwayford.com](mailto:tswanson@rosevillemidwayford.com)

Fax # 651-604-2936

FTM18 Contract # 169665  
 2024 F250 4X4- Regular Cab- 8' Box

**Standard**

Automatic Transmission  
 Dual Front Air Bags  
 AM/FM Radio  
 Tow Hitch  
 Tilt Wheel  
 Sync  
 Brake Controller

40/20/40 Vinyl Front Seat  
 Standard Base Upholstery  
 4-Wheel ABS Brakes  
 Air Conditioning  
 LT245/75r17 E All Season Tires  
 Shift on Fly 4x4  
 Power Windows

Front Tow Hooks  
 Rubber Floor Covering  
 Black Bumpers w/Rear Step  
 Matching Full Size Spare Tire  
 6.8L V8  
 Rear View Camera  
 Power Locks

Options	Code	Price	Select	Exterior Colors	Code	Select
Upfitter Switches	66S	\$150	x	Antimatter Blue Metallic	HX	
410 Amp Alternators	67E	\$104	x	Race Red	PQ	
Dual Batteries	86M	\$191	x	Stone Gray Metallic	D1	
Running Boards	18B	\$405	x	Agate Black	UM	
4.30 E-Locker	X4M	\$392	x	Carbonized Gray Metallic	M7	
				Iconic Silver Metallic	JS	
				Oxford White	Z1	x
				<b>Extended Service Contracts</b>	<b>Cost</b>	<b>Select</b>
				7 year/75,000 mile	\$3,250	
				PremiumCare Warranty (Bumper to Bumper)		
Option Total		\$1,242				

<b>Base Price</b>		<b>Totals</b>		You must have a active FIN code to participate in this purchase contract : FIN code # _____	
		\$43,613.64		<b>Purchase Order required prior to order placement</b>	
Options Price Totals		\$1,242.00		PO # _____	
Extended Warranty				Name of Organization _____	
Transit Impr Excise Tax		\$20.00		Address _____	
Tax Exempt Lic		\$64.25		City, State, Zip _____	
6.875% Sales Tax		\$3,083.83		Contact Person/ Phone # _____	
Document fee		\$200.00		Contact's e-mail address and fax # _____	
Sub total per vehicle		\$48,223.72			
Number of Vehicles		1			
Grand Total for all units		\$48,223.72			
Acceptance Signature _____		Date _____			
Print Name and Title _____					



1130 73rd Avenue NE  
 Fridley, MN 55432  
 (763) 571-1902  
 1-800-795-1902  
 Fax # (763) 571-5091

Highway 60 East  
 Lake Crystal, MN 56055  
 (507) 726-6041  
 1-800-722-0588  
 Fax # (507) 726-2984

[www.crysteeltruck.com](http://www.crysteeltruck.com)

AN EQUAL OPPORTUNITY EMPLOYER

Date: 1/18/2024  
 Company: City of Lake Elmo  
 Contact: Marty Powers  
 Phone#: 651-747-3941  
 Email: [mpowers@lakeelmo.org](mailto:mpowers@lakeelmo.org)

Reference: Dakota Service body  
 Address: 3880 Laverne Ave N  
 City: Lake Elmo  
 State: MN

Dealer	Chassis Estimated Delivery
Truck Make	CA or CT
Model Year	Transmission
Truck Model	Cab Color

REFERENCE: COOPERATIVE PURCHASE OF EQUIPMENT FROM STATE OF MINNESOTA  
 CONTRACT NO: 224099  
 RELEASE NO: T-765(5)  
 CONTRACT PERIOD  
 EXTENSION OPTION:  
 1-UNIT  
 STATE COOPERATIVE PRICING

QTY		Price Each	Extended
1	<b>2.0 Utility Service Body</b> 2.1 Dakota Steel 98" SRW Service Body SBG9878VVSS Specifications: 98" long x 40" high x 77-3/4" wide Pick-Up Box Removal cab to axle (CA) of 56 inches with Single Rear Body Dimensions: 40" - Compartment height 14.25" - Compartment depth 49.25" - Load space width 24" - Top of body to the top of the floor 18" - Horizontal compartment height Body Materials: 16 gauge galvanized. - Main body material 14 gauge galvanized - Compartment tops 18 gauge galvanized - Inner door panels 18 gauge galvanized - Outer door panels 5/16" Stainless Steel continuous rod - Door Hinge Rod.  16 gauge galvanized - Wheel Panels - "Removable for ease of 16 gauge galvanized - Front bulkhead 18 gauge galvanized - Shelving installed on Uni-Strut for infinite Body Floor and Understructure: 12ga hot rolled treadplate - Floor 5" Formed galvanized steel channel frame Accessories: Single Point Compression T-Handle Latches - (PN# 31405)	\$9,242.00	\$9,242.00

Gas cylinder type door holders on vertically hinged doors.  
 Adjustable vinyl coated cable stops on horizontal compartment drop  
 Polished Cast Aluminum fenderettes (PN# 31346) installed with  
 Aluminum combination fuel cup for Gas or Diesel & DEF (PN# 31407)  
 Automotive bulb type weatherstripping mechanically fastened to

Paint:

Powder Coated "DBI White" exterior and interior of body.  
 Bumper and riser to be Powder Coated with "Black Lava" powder.  
 Rubberized Protective Undercoating

Streetside Compartmentation:

"V" Style

1st Vertical:

32" Wide x 40" High x 14.25" Deep  
 (2) adjustable shelves each with divider slots on 2" centers installed

Horizontal Compartment:

43" Wide x 17" High x 14.25" Deep - Open compartment

Rear Vertical:

23" Wide x 40" High x 14.25" Deep  
 (1) adjustable shelf with divider slots on 2" centers installed on Uni-

Curbside Compartmentation:

"V" Style

1st Vertical:

32" Wide x 40" High x 14.25" Deep  
 (2) adjustable shelves each with divider slots on 2" centers installed

Horizontal Compartment:

43" Wide x 17" High x 14.25" Deep - Open compartment

Rear Vertical:

23" Wide x 40" High x 14.25" Deep  
 (1) adjustable shelf with divider slots on 2" centers installed on Uni-

\*Each shelf will have two (2) adjustable dividers.

Bumper:

"Crash Zone" Style recessed rear bumper.  
 (2) License plate lights installed in bumper  
 2" receiver for vise mount on curbside.

Service Body Lighting: Surface mounted at rear of side packs

(2) Red surface mounted LED S/T/T and Reverse combination lights -  
 (2) Side marker lamps, Red LED 3/4" button lights  
 (2) side Red reflectors  
 Wiring harness

Tailgate:

Hinged tailgate 12" high X full width of bed area installed at rear of

Mounting Kit:

New Universal Mounting Kit  
 Ford 2017 - Current, Ram 2009- Current, GM 2020 Current  
 Front Mounts Built Into Body Frame  
 Rear Mounts Paint Black DTM

*Additional Add-ons*

1	2.2	Installation of Dakota 98" SRW Service body	\$1,476.00	\$1,476.00
1	2.7	DSP-Paint 98" bodies Basecoat/Clearcoat	\$2,704.00	\$2,704.00
1	2.8	DSP-Undercoat 98" & 110" bodies	\$310.00	\$310.00

1	2.21	DSP-Headache Rack: 26" High	\$459.00	\$459.00
2	2.94	FB-Add for grab handles installed (each)	\$74.00	\$148.00
<b>6.0 Hitches</b>				
<b>*ONLY IF OEM HITCH IS NOT COMPATIBLE*</b>				
1	6.3	Buyers Service Body Hitch 2-1/2" Receiver 602-1801060L	\$344.00	\$344.00
1	6.1	Installation Buyers Service Body hitch	\$303.00	\$303.00
1	6.5	Electronic back up alarm 560-STA20502-G	\$93.00	\$93.00
1	6.7	7-way Plug	\$171.00	\$171.00
<b>8.0 Accessories</b>				
1	8.9	Repositions Camera Eye Only	\$300.00	\$300.00
1	8.36	Bulkhead Strobe plate Mount (dump body/flatbed)	\$148.00	\$148.00
1	8.53	Weatherguard key rack PN1450	\$564.50	\$564.50
1	NCI	Installation of Key rack	\$260.00	\$260.00
1	NCI	Trade in of box (includes removal)	-\$800.00	-\$800.00

**Total Package Price**

**\$15,722.50**

\*\*\*PRICES SHOWN DO NOT INCLUDE ANY APPLICABLE TAXES OR FEES\*\*\*

Cost Per Loaded Mile for Delivery:

\$4.00

Starting Point:

Lake Crystal, MN

\*A WRITTEN PURCHASE ORDER MUST BE RETURNED SPECIFYING PURCHASE OF THIS EQUIPMENT OFF THE STATE OF MINNESOTA COOPERATIVE PURCHASE CONTRACT

\*NO EXHAUST WORK INCLUDED FOR TRUCKS WITH NEW EMISSION CONTROL EXHAUST SYSTEMS. EXHAUST SYSTEMS CANNOT BE MODIFIED.

\*ALL LABOR COSTS ARE BASED ON INSTALLING EQUIPMENT ON A TRUCK CHASSIS WITH ALL TRUCK ITEMS OUT OF THE WAY FOR EQUIPMENT INSTALLATION. IF CRYSTEEL HAS TO MOVE FUEL TANKS, AIR TANKS, AIR DRYER, ETC. EXTRA CHARGES MAY APPLY

Vendor Name:	<b>Crysteel Truck Equipment-Fridley</b>
Contact Person:	<b>Mike Uecker</b>
Street Address:	<b>1130 73rd Ave NE</b>
City, State, Zip:	<b>Fridley, MN 55432</b>
Phone #:	<b>(763) 957-0771</b>
Toll Free #:	<b>(800) 795-1280</b>
Fax #:	<b>(763) 571-5091</b>
Email Address:	<a href="mailto:muecker@crysteeltruck.com">muecker@crysteeltruck.com</a>

**OPTIONS -- The below options are NOT included in the above package pricing**

<b>2.0 Utility Service Body OPTIONS</b>				
1	2.24	SB-Add for (6) compartment LED strip lighting w/ door jambs &	\$1,685.00	\$1,685.00
1	2.33	SB-Add for (1) 3" high pullout drawer w/ dividers for 98", 110" & 134"	\$1,573.00	\$1,573.00
1	2.59	SB-Add for Pipe vise bracket assembly (Bolt-on) for mounting on	\$654.00	\$654.00
1	2.63	SB-American Eagle Drawer Set 15.32"H x 24"W x 14.75"D, 2-3" 1-5"	\$1,337.00	\$1,337.00
1	2.64	SB-American Eagle Drawer Set 30.5"H x 24"W x 14.75"D, 3-3" 2-5" and	\$2,188.00	\$2,188.00
<b>8.0 Accessories OPTIONS</b>				
1	8.1	Full Metal Jacket applied to Service body Load Bed floor	\$857.00	\$857.00
1	8.2	Full Metal Jacket applied to Service body Load Bed Sides and Front	\$903.00	\$903.00
1	8.3	Full Metal Jacket applied to Top of Work Bench Bumper	\$367.00	\$367.00
1	8.4	Full Metal Jacket applied to Top of Service Body Side Pack (each)	\$402.00	\$402.00
1	8.5	Front Bumper Cone Holder Installed	\$364.00	\$364.00
1	8.14	Grip Strut running Board	\$826.00	\$826.00
1	8.16	WeatherTech 2 piece front floor mats	\$107.00	\$107.00
1	8.29	Buyers Mini Light Bar installed on cab shield, wired to in dash switch	\$433.00	\$433.00
1	8.38	For 1 Set Buyers Surface Mt Strobes	\$284.00	\$284.00
<b>*CUSTOMER SPECIFIED LOCATION*</b>				



2755 Geneva Avenue North  
 Oakdale MN 55128  
 651-765-2657  
 orders@eatimn.com

# Quote

Date	Quote #
1/9/2024	DL010924-12

Name / Address
LAKE ELMO PUBLIC WORKS 3880 LAVERNE AVE STE 100 LAKE ELMO, MN 55042

Ship To
LAKE ELMO PUBLIC WORKS ATTN: MARTY 3880 LAVERNE AVE LAKE ELMO, MN 55042

P.O. No.	Account #	Terms	Rep	Quote Valid Until	FOB
		Net 30	DLL	2/8/2024	ORIGIN

Qty	Item	Description	U/M	Price	Total
1	VEHICLE	2024/25 FORD F-250		0.00	0.00
1	CONTACT	MARTY POWERS MPOWERS@LAKEELMO.ORG 651-747-3941		0.00	0.00
1	POLICY	PARTS AND LABOR WILL BE INVOICED SEPARATELY. YOUR PARTS WILL BE INVOICED COMPLETE ONCE THEY ARE RECEIVED. YOUR PARTS WILL BE MARKED WITH YOUR NAME AND ORDER NUMBER, AND WILL BE HELD IN OUR WAREHOUSE. YOU MAY, AT YOUR DISCRETION, REQUEST THAT THE PARTS BE DELIVERED TO YOU OR YOU MAY PICK THEM UP. (DELIVERY CHARGES MAY APPLY). LABOR, STRIP, SHOP SUPPLIES, ETC., WILL BE INVOICED FOLLOWING THE COMPLETION OF THE VEHICLE.		0.00	0.00
1	EATI WARRA...	VEHICLE BUILD INCLUDES EATI LIFETIME WARRANTY WHICH COVERS OUR INSTALLATION AND WORKSMANSHIP FOR THE LIFETIME OF THE VEHICLE UNDER NORMAL USE - ALL NEW PRODUCTS CARRY THEIR RESPECTIVE MANUFACTURERS' WARRANTIES	ea	0.00	0.00
1	NOTE	**VEHICLE WILL HAVE BACKRACK AND MOUNTING PLATE FOR LIGHT INSTALLED ALREADY**		0.00	0.00

All EATI production sales orders will have parts and labor invoiced separately. You will receive an invoice for your parts once they are received and ready for the build. If you would like to turn this quote into an order, please notify your sales rep ASAP.



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1/9/2024	DL010924-12

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		Net 30	DLL	2/8/2024	ORIGIN

Qty	Item	Description	U/M	Price	Total
1	R2LPPM	WHELEN RESPONDER LP AMBER/BLUE, PERMANENT MOUNT. **MOUNT ON PLATE ON BACKRACK**	ca	451.82	451.82
1	IONA	WHELEN ION 6 SUPER LED LIGHTHEAD WITH BRACKET - AMBER **GRILL**	ca	100.92	100.92
1	IONB	WHELEN ION 6 SUPER LED LIGHTHEAD WITH BRACKET - BLUE **GRILL**	ca	100.92	100.92
1	VTX609A	WHELEN VERTEX HIDEAWAY LED MODULE, SELF CONTAINED SINGLE LAMP WITH 9' CABLE - AMBER **REAR BUMPER STEP**	ca	81.78	81.78
1	VTX609B	WHELEN VERTEX HIDEAWAY LED MODULE, SELF CONTAINED SINGLE LAMP WITH 9' CABLE - BLUE **REAR BUMPER STEP**	ca	81.78	81.78
2	VTXFB	VERTEX SURFACE MOUNT FLANGE KIT - BLACK	ca	7.54	15.08
1	EX-MISC SUP...	STANDARD SHOP SUPPLIES FEE FOR GENERAL INSTALLATION AND WIRING MATERIALS	Kit	100.00	100.00
8	SERVICE LAB...	SERVICE LABOR TO INSTALL LIGHTING USING FACTORY INSTALLED UPFITTER SWITCHED TO CONTROL.	hr	115.00	920.00

<b>Total</b>	<b>\$1,852.30</b>
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All EATI production sales orders will have parts and labor invoiced seperately. You will receive an invoice for your parts once they are received and ready for the build. If you would like to turn this quote into an order, please notify your sales rep ASAP.



Decals and small tools, not to exceed \$500.00