

**Sales Quotation For:**

City of Lake Elmo
3800 Laverne Ave N
Lake Elmo MN 55042-9699

Quoted BY Cody Gunstenson
Quote Expiration 12/16/24
Quote Name

Tyler Annual Software – SaaS			
Description	List Price	Discount	Annual
ERP Pro			
ERP Pro 10 Financial Management Suite			
Invoice Approvals	\$ 0	\$ 0	\$ 0
Core Financials	\$ 14,786	\$ 1,479	\$ 13,307
Fixed Assets	\$ 1,865	\$ 187	\$ 1,678
Human Resources Management (Includes Position Budgeting)	\$ 4,498	\$ 450	\$ 4,048
Employee Access Pro	\$ 0	\$ 0	\$ 0
Project Accounting	\$ 3,469	\$ 347	\$ 3,122
Employee Access Pro Time & Attendance	\$ 1,000	\$ 100	\$ 900
ERP Pro 10 Customer Relationship Management Suite			
Utility Billing Water/Gas	\$ 12,214	\$ 1,221	\$ 10,993
Cashiering	\$ 3,858	\$ 386	\$ 3,472
Utility Access	\$ 2,640	\$ 264	\$ 2,376
Third-Party Printing Interface	\$ 3,698	\$ 370	\$ 3,328

Tyler Annual Software – SaaS			
Description	List Price	Discount	Annual
Service Orders Mobile	\$ 965	\$ 97	\$ 868
ERP Pro 10 Tax Management Suite			
Special Assessments	\$ 0	\$ 0	\$ 0
Tyler One			
Identity			
Identity Workforce Advanced [10]	\$ 60	\$ 0	\$ 60
Content Manager Suite			
Content Manager Core	\$ 5,466	\$ 547	\$ 4,919
	TOTAL:	\$ 54,519	\$ 5,448
Term # of Years:	3		\$ 49,071

Tyler Annual Services			
Description	List Price	Discount	Annual
ERP Pro			
Other Services			
Tyler University	\$ 1,976	\$ 198	\$ 1,778
	TOTAL:	\$ 1,976	\$ 198
			\$ 1,778

Tyler Fees per Transaction	
Description	Net Unit Price
ERP Pro	
ERP Pro 10 Financial Management Suite	
AP Automation	\$ 0.00
ERP Pro 10 Customer Relationship Management Suite	

Tyler Fees per Transaction	
Description	Net Unit Price
Miscellaneous Payments	\$ 1.25
Tyler One	
Notify	
Notifications for Utilities	\$ 0.10

Payments

	Use Case	List Price	Service%	Min	Basis Points	Rate	Cap	POS	Online	IVR
Payments - Client Card Cost - Interchange Plus										
Tyler One										
Utility Access Payments Bundle	Utility Billing				2.00%			X	X	
Payments - Payer Card Cost - Service Fees										
Tyler One										
ERP Pro Payments	Permits		3.75%	\$ 2.50				X	X	
ERP Pro Payments	Miscellaneous		3.75%	\$ 2.50				X	X	
Payments - Other Fees										
Tyler One										
Client eCheck Cost	Utility Billing	\$ 1.95								
eCheck Rejects		\$ 5.00								
Credit Card Chargebacks		\$ 15.00								

Payer Card Cost

Client Card Cost - Interchange Plus

per card transaction with Visa, MasterCard, Discover, and American Express when applicable.
per card transaction with Visa, MasterCard, Discover, and American Express, when applicable, for all transactions on top of industry-driven rates for bank fees, card brand fees, interchange fees, dues, assessments, and other processing fees.

Client eCheck Cost

Per electronic check transaction.

Credit Card Chargebacks

If a card payer disputes a transaction at the card issuing bank (e.g. stolen card)

eCheck Rejects

When an eCheck transaction comes back as declined (e.g bounced check)

Third Party Software & Hardware				
Description	Quantity	Unit Price	Extended Price	Annual
Tyler One				
Payments				
PCI Service Fee (Per Device)	1	\$ 0	\$ 0	\$ 180
Payments EMV Card Reader Purchase	1	\$ 529	\$ 529	\$ 0
TOTAL:			\$ 529	\$ 180

Services		
Description	Hours/Units	Extended Price
ERP Pro 10 Financial Management Suite		
Professional Services	324	\$ 46,980
Project Management	1	\$ 1,950
Data Conversion Services		\$ 7,500
ERP Pro 10 Customer Relationship Management Suite		
Professional Services	230	\$ 33,350
Project Management	1	\$ 1,750
Data Conversion Services		\$ 6,500
Content Manager Suite		
Professional Services	40	\$ 5,800
TOTAL:		\$ 103,830

Summary

Total SaaS

Total Third Party Hardware, Software, Services

Total Tyler Services

Summary Total**One Time Fees****Recurring Fees**

\$ 49,071

\$ 529

\$ 180

\$ 103,830

\$ 1,778

\$ 104,359**\$ 51,029****Optional Tyler Annual Software – SaaS**

Description

List Price

Discount

Annual

Tyler One**My Civic Suite**

My Civic Utility Access Interface

\$ 0

\$ 0

\$ 0

My Civic Pro

\$ 8,700

\$ 870

\$ 7,830

ERP Pro**ERP Pro 10 Financial Management Suite**

Purchasing

\$ 4,457

\$ 446

\$ 4,011

Accounts Receivable

\$ 3,891

\$ 389

\$ 3,502

TOTAL:**\$ 17,048****\$ 1,705****\$ 15,343****Optional Services**

Description

Hours/Units

Extended
Price**ERP Pro 10 Financial Management Suite**

Professional Services

44

\$ 6,380

My Civic Suite

Project Management

1

\$ 250

Professional Services

60

\$ 8,700

Optional Services

Description

Hours/Units

Extended
Price

TOTAL:

\$ 15,330

Comments

Work will be delivered remotely unless otherwise noted in this agreement.

SaaS is considered a term of one year unless otherwise indicated.

Your use of Tyler Payments and any related items included on this order is subject to the terms found at:

<https://www.tylertech.com/terms/payment-card-processing-agreement>. By signing this order or the agreement in which it is included, you agree you have read, understand, and agree to such terms. Please see attached Tyler Payments fee schedule.

Cashiering	Cashiering supports credit/debit cards, is PCI Compliant, and includes a cash collection interface and a cashiering receipt import.
Core Financials	Core Financials includes general ledger, budget prep, bank recon, AP, CellSense, a standard forms pkg, output director, positive pay, secure signatures.
Utility Access	Utility Access Component displays the current status (late, cut off etc), the action needed to avoid penalty, current balance, deposits on file (optional), last payment date, last payment amount, payment arrangements on file, last bill amount, last bill date, bill due date, contracts on file and status, transaction history (online payments). Payment packet is created to be imported to utility system. Address information includes legal description, precinct, school district, and services at address(subject to data availability). Includes consumption history by service (including graphs), request for service (optional), information change request (optional), security -SSL (secure socket layer).
Utility Billing Water/Gas	Utility CIS System includes collections, tax lien process and import, a standard forms pkg., output director and one Utility handheld meter-reader interface.
Invoice Approvals	Invoice Approvals, included with AP Automation, automates invoice workflows by routing them to the appropriate departments for completion and approval.
Identity Workforce Advanced [10]	Tyler's Identity Workforce currently supports the following identity providers (IdP's) for use with Tyler back-office solutions: Microsoft Active Directory through Azure AD, ADFS or Okta AD agent, Google Cloud Identity, Identity Automation RapidIdentity, and Okta. Any requirement by you to use an IdP not supported by Tyler may require additional costs, available upon request. Identity Workforce SaaS Fees are based on user counts. Year one

SaaS Fee is based on estimated user count as indicated in this order. Unless otherwise agreed by the parties, the SaaS Fee for each subsequent annual term is based on the preceding annual term's annual user count.

Miscellaneous Payments

Miscellaneous Payments Component allows clients to setup payment forms for misc. payments with a fixed, calculated or open payment amount. The payments are sent from the website to the cash collection/Cashiering application and then posted to the GL application. NOTE: There is a per transaction fee associated with the Miscellaneous Payments that will be paid by client unless Tyler is instructed by the client to pass along to the user at time of payment.

Notifications for Utilities

Notification for Utility Access includes Customer notification by phone (call late notices and general notifications). Call lists are automatically generated and the account is updated after the call. It includes a custom message for each call type and the call message can be in English or Spanish. It generates reports based on call results. Note: The Utility will be billed at the rate specified above for all the calls made. The Utility will be billed quarterly by Tyler Technologies for calls conducted.

ERP Pro Payments

An annual PCI compliance fee in the amount of \$99 and a monthly Gateway fee in the amount of \$10 will be billed per merchant account.

Utility Access Payments Bundle

The Utility Access Payments Bundle includes: ERP Pro Payments and IVR (an automated phone system which securely allows for the collection of utility payments and the checking of balances and due dates). An annual PCI compliance fee in the amount of \$99 and a monthly Gateway fee in the amount of \$10 will be billed per merchant account.

Financial Management Data Conversion

Financial Management conversion includes Chart of Accounts, General Ledger, and Accounts Payable. Prior fiscal year balances, current fiscal year balanced transactions, and unlimited unbalanced transaction history are also included.

Human Resources Management / Payroll Data Conversion

Human Resources Management conversion includes employee data, current calendar year balanced transactions, and unlimited unbalanced transaction history.

Utilities Data Conversion

Utility Billing conversion includes contacts/properties/accounts, meters, transaction/consumption/read history, metered services, non-metered service. Balanced transactions converted from current calendar year plus prior 2 years. Unlimited history imported upon request.

AP Automation

AP Automation pricing quoted reflects processing via check or Virtual Card. Processing checks will incur a fee and an invoice will be provided annually based on actual usage. Please refer to the Terms of Use for Fee Structure and to agree to terms: <https://www.tylertech.com/client-terms/ap-automation-payment-terms-of-use>