



STAFF REPORT

DATE: 5/06/2025

Regular

TO: CITY COUNCIL
AGENDA ITEM: Old Village Garden Improvement
FROM: Marty Powers, Public Works Director
REVIEWED BY: Nicole Miller, City Administrator

BACKGROUND:

Business owners in the Old Village have expressed an interest in beautifying the downtown including the five sidewalk gardens along Lake Elmo Ave. A group of volunteers involved with Connect Lake Elmo, the Rotary, and Landscape Architecture, Inc., presented a plan at the September 10, 2024 Council Workshop to replace/improve the five old village gardens, including adding additional trees.

The group's proposed plans included several options that were reviewed by staff and the city's contracted landscape architects HKGI, and shared during an Open House at the Lake Elmo Library on April 3rd for community engagement and support. Tree planting in the county's road right of way was discussed with county engineers and the county's recommendations have also been incorporated into the design presented tonight.

Staff have also included the community group's request for an additional tree project proposed as a 2026 project, if the Council is interested in budgeting for it. The second phase of the Old Village Beautification could include adding two trees in the hardscape, replacing three smaller existing trees that don't accomplish the desired site lines and contracting out professional pruning of existing trees. The estimated cost for the 2026 Old Village 2nd phase project is expected to be around \$53,000

Three proposals were received to complete the 2025 garden improvements as proposed, along with pricing for future maintenance of the five gardens.

ISSUE BEFORE COUNCIL:

Would the City Council like to see the gardens improved in 2025 as presented by HKGI, to contract Hoffman & McNamara to replace the gardens, and to contract out professional landscape maintenance after the warranty period? Would the council also like to budget for a 2nd phase of tree improvements in 2026?

PROPOSAL DETAILS/ANALYSIS:

City staff and HKGI are proposing the garden replacement plan recommended by the community group based on community engagement. Three proposals were requested for removal, installation and maintenance, Hoffman & McNamara is the lowest proposal for installation. Proposed Annual Maintenance beyond the warranty period includes weeding, cutting, and cleanup 3 times per year. Plant replacement, watering and mulch replenishment are as needed and are extra in future years.

<i>Contractor</i>	<i>Project Cost for year 1</i>	<i>Estimated Annual Maintenance Cost</i>
Pioneer Landscaping, LLC	\$37,078.17	\$1,686.00
Hoffman & MacNamara	\$33,790.00	\$2,153.00
Margolis Company	\$45,315.00	\$1,570.00

The project timeline will consist of

- Spring of 2025 - Removal of existing plantings, mulch, soils and installation of planting bed soil, mulch and perennials
- Fall Installation of Bulbs
- 1 year maintenance and warranty, plant replacement as needed and 3 weedings

FISCAL IMPACT:

\$50,000 has been included in the 2025 Street Operating budget under contract services for the Old Village Garden Improvements. The expected cost from both HKGI and Hoffman & McNamara for the 2025 improvements are expected to exceed the project budget by \$290.00

RECOMMENDATION:

“Motion to approve the Old Village Garden Improvement Plans as Proposed by HKGI and Contract with Hoffman & McNamara for Removal & Installation in 2025 and to contract out Professional Annual Maintenance in future years for the Old Village Gardens along Lake Elmo Ave. not to exceed \$50,290 in 2025.”

ATTACHMENTS:

- Proposed Garden Improvement Plan as presented by HKGI
- Pioneer Landscaping, LLC’s Proposal
- Hoffman & McNamara Nursery and Landscaping’s Proposal
- Margolis Company Proposal

Old Village Gardens

PLANTING PROJECT

MAY 6TH, 2025



Planning | Landscape Architecture | Urban Design

Project Overview

Purpose

Species Selection

Quotes & References

Motion



PROJECT PURPOSE

Project Purpose

GOALS OF THE WORK

- » Beautification recommended by Connect Lake Elmo (September 10th, 2024 council workshop)
- » Inform the general public, local residents and businesses of the proposed work and obtain their feedback about planting preferences
- » Update and refresh the planting beds to make more inviting
- » Select site-appropriate plants and improve beds for successful establishment



SPECIES SELECTION

Species Selection

PUBLIC ENGAGEMENT AND PREFERENCES

- » Worked with Connect Lake Elmo to promote and hold an Open House at the Lake Elmo Library on April 3rd
- » Presented three separate planting schemes based on those originally presented by Connect Lake Elmo
- » Open House was well-attended by more than two-dozen people who weighed in on their hopes for the project
- » Feedback was also received from business owners who were not able to attend



Join us
for a Special
Community Engagement Event:

THE CITY OF
LAKE ELMO

Engage • Honor • Celebrate
CONNECT LAKE ELMO
Our Community

THE OLD VILLAGE GARDENS PROJECT
- Improvements to the Main Street Business District on Lake Elmo Avenue -

Thursday, April 3

4:30 - 6:30 pm | Lake Elmo Library
3537 Lake Elmo Ave N
(Meeting Rooms A+B)

- Review proposed design options
- Share feedback on your favorite plan
- Learn more about project objectives, timeline and the maintenance plan

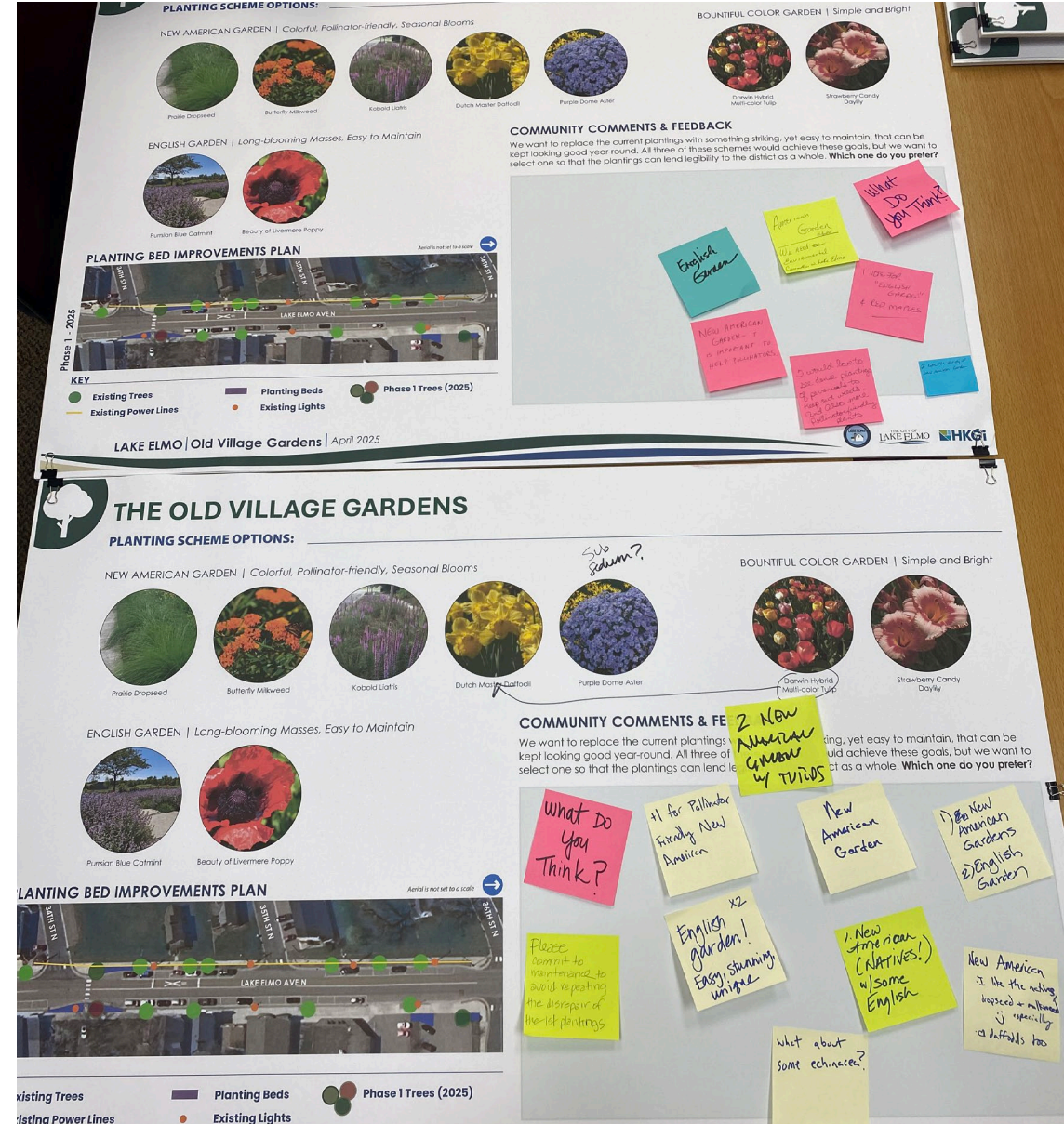
More information: www.ConnectLakeElmo.org
(with links to City of Lake Elmo resources)

Species Selection

PUBLIC ENGAGEMENT AND PREFERENCES

» What We Heard:

- » People are excited to see this streetscape being revitalized!
- » Locals emphasized the importance of investments in maintenance of these planting beds
- » Overall, people preferred the use of pollinator-friendly species and liked the spread of blooms throughout all seasons



Species Selection

POLLINATOR-FRIENDLY SPECIES. SEASONAL INTEREST.

- » Spring: Darwin Hybrid Tulips
 - » Early Summer: Butterfly Milkweed
 - » Late Summer: Rough Blazingstar
 - » Fall: Autumn Joy Sedum
 - » Filler & Winter Interest: Prairie Dropseed and Sea Green Juniper
- » Simple plant palette for easy maintenance
 - » Drought tolerant when established
 - » Salt and pollution resistant

PLANT IMAGE SCHEDULE:



COMMON NAME:
ARMSTRONG FREEMAN
MAPLE
BOTANICAL NAME:
ACER X FREEMANII
'ARMSTRONG'



COMMON NAME:
GLADIATOR CRABAPPLE
BOTANICAL NAME:
MALUS x ADSTRINGENS
'DURELO' PP20167



COMMON NAME:
ESPRESSO KENTUCKY
COFFEE TREE
BOTANICAL NAME:
GYMNOCLADUS DIOICUS
'ESPRESSO-JFS'



COMMON NAME:
SEA GREEN JUNIPER
BOTANICAL NAME:
JUNIPERUS x PFITZERIANA
'SEA GREEN'



COMMON NAME:
PRAIRIE DROPSEED
BOTANICAL NAME:
SPOROBOLUS
HETEROLEPIS



COMMON NAME:
BUTTERFLY WEED
BOTANICAL NAME:
ASCLEPIAS TUBEROSA



COMMON NAME:
AUTUMN JOY SEDUM
BOTANICAL NAME:
SEDUM SPECTABILE 'AUTUMN JOY'



COMMON NAME:
ROUGH BLAZING STAR
BOTANICAL NAME:
LIATRIS ASPERA



COMMON NAME:
DARWIN HYBRID TULIPS
BOTANICAL NAME:
TULIPA DARWIN HYBRID

Tree Plantings

PHASING

- » Spoke with Washington County engineers about tree planting considerations
- » Three trees included in planting beds for this year where soil volumes are most favorable and utility conflicts are minimal
- » We have identified space for two additional trees along Lake Elmo Avenue N that could be added in 2026
 - » Will require hardscape work to create new planting beds
- » Three existing trees along Lake Elmo Avenue are smaller ornamental species that don't accomplish the desired site lines
 - » Should be relocated and replaced with larger shade tree species



QUOTES

Quotes

INSTALL AND ONGOING MAINTENANCE OPTIONS

- » Reached out to three local landscaping companies following the Open House
 - » Margolis (highest install, lowest maintenance)
 - » Hoffman & McNamara (lowest install, highest maintenance)
 - » Pioneer Landscaping (medium install, medium maintenance)
- » Annual Maintenance and Watering:
 - » 3 weeding/cutting/cleanup visits
 - » Watering visits as needed

	Margolis	Hoffman & McNamara	Pioneer
2025 Installation Quote	\$45,315	\$33,790	\$37,078
Annual Maintenance Quote	\$1,570* <small>*2,595 for mulch replenishment</small>	\$2,153* <small>*2,294 for mulch replenishment</small>	\$2,886* <small>*1,200 for mulch replenishment</small>
Watering Quote / Visit	\$375	\$714	\$485
Install + 3 years Maintenance (assumes 1 mulch replenishment, 4 watering visits / year)	\$57,120	\$51,123	\$52,756

References



Motion Options:

- » Approve Plan as presented by HKGI, contract XXX to complete the improvements and for future annual maintenance
- » Approve Plan as presented by HKGI and contract XXX to complete the improvements without future maintenance
- » Direct staff to Amend plan and return with proposals
- » Table for more discussion

Recommendation:

“MOTION TO APPROVE THE OLD VILLAGE GARDEN IMPROVEMENT PLANS AS PROPOSED BY HKGI AND CONTRACT XXX FOR REMOVAL, INSTALLATION AND FUTURE PROFESSIONAL ANNUAL MAINTENANCE FOR THE FIVE OLD VILLAGE GARDENS ALONG LAKE ELMO AVE. NOT TO EXCEED \$XXX IN 2025.”





CITY OF LAKE ELMO
3800 LAVERNE AVENUE NORTH
LAKE ELMO, MINNESOTA 55042

Old Village Gardens - Maintenance
Lake Elmo, Minnesota 55042

Est ID: EST3111045

Date: Apr-22-2025

This proposal for Outdoor Maintenance Services represents the philosophies and processes employed by Margolis Company and our team in relation to performing Outdoor Stewardship and are derived from the Request for Proposal (RFP) request to provide a proposal for landscape services for North Loop Green III.

Proper coordination of tasks and supervision of those tasks is essential for a healthy landscape with all practices in proper balance. Our approach is to create a team of specialized landscape vendors that are experts in their field, with a single point of contact, to create better outcomes than typically found in commercial maintenance.


Being certain that all aspects of your landscape's maintenance are balanced, results in better aesthetics, reduced inputs, and cost savings. Our team has the education and experience to properly balance these activities. The overall health and appearance of your landscape is up to you. It is imperative for property managers and owners to appreciate that a landscape you can be proud of requires open communication. We feel strongly about this communication and stand behind this with regular updates and direct contact with the Property Manager in reporting what activities have been done, what will be done and the why and how of those activities.

Our goal is to provide lawn care, landscape service, and irrigation maintenance in one complete package called S4. S4 stands for Single Source Stewardship Service. S4 combines the best in contracting philosophies, responsibility, communication, education and experience to an industry that has become filled with vendors that follow a rigid calendar instead of assessing a property and what its needs truly are. This "as needed" approach directs resources according to your property's needs – not simply fulfilling a punch list of required duties.

Your participation is even more essential. Communicating to us your expectations and possible concern about a particular practice or area on the property is the only way we can meet your expectations and ensure you are satisfied with our performance. This is why, we insist on property walkthroughs with the Property Manager throughout the season. We need this feedback to be successful. We work together with you and your property, knowing that the greatest chance for success comes when a trusted partnership is established.

The following information represents our proposal for Outdoor Maintenance Services as derived from the Request for Proposal (RFP). This proposal consists of a list of Services that can be selected during the appropriate season as noted. Billing type would be as noted and does not include sales tax. This can be augmented depending on the needs and desires of the owners and the property manager.

ADDITIONAL SERVICES	Billing Type	Visit Price	OK?
Spring Cleanup	Per Visit	\$575.00	<input type="checkbox"/>
<ul style="list-style-type: none"> • Spring Clean-up: Spring clean-up will be completed as soon as weather and ground conditions permit. Clean-up may include the following: blow out landscaped areas. (Pine needles are excluded). Any ornamental grasses or other perennials not previously cut back will be trimmed. All debris will be removed and hauled off site. All organic materials will be composted. 			
Bed Maintenance	Per Visit	\$420.00	<input type="checkbox"/>
<ul style="list-style-type: none"> • Bed Maintenance: All perennial beds, shrub beds and tree rings will be weeded on a bi-monthly basis (3 times total). Weeding will be done by manually pulling weeds or by spot spraying weeds with herbicide. Volunteer or "sucker" growth on trees are considered weeds and will be removed. Weed growth in concrete or court areas will be removed. Annual flower beds will not be weeded. Perennials will be cut back or deadheaded based on time of season & plant type. 			
Fall Cleanup	Per Visit	\$575.00	<input type="checkbox"/>
<ul style="list-style-type: none"> • Fall Clean Up: Fall clean-up will commence when conditions are right. Services included are: blowing out landscaped areas. Removing leaves from hard surfaces, sidewalks and curb lines. Cutting back and removal of select perennials as needed or as determined by the client. This may be done multiple times if conditions require. Should Client desire certain perennial plants to not be cut-back to preserve seasonal effect, Client must notify the Contractor not less than 30 days prior to commencement of Fall Clean Up services and help the Contractor understand specific areas and/or plants that will be preserved for seasonal effect. 			
Top Dress Mulch	Per Visit	\$2,595.00	<input type="checkbox"/>
<ul style="list-style-type: none"> • Mulch Refresher: In April or May apply an application of light herbicide such as Preen and a top coating of up to 2" of premium hardwood mulch to all mulch beds. 			

Estimate authorized by: 

Chad Buran

Estimate approved by: _____

Signature Date: _____
04/22/2025

Signature Date: _____



CITY OF LAKE ELMO PLANTING PROJECT
36TH STREET NORTH
LAKE ELMO, MINNESOTA 55042

Sales: Brad Mather

36th Street North Lake Elmo, Minnesota 55042 United States-Landscape Enhancement 1
36th Street North Lake Elmo, Minnesota 55042

Est ID: EST5316664

Date: Apr-18-2025

Preparation, Plantings, Safety Zone, Permit Fees, and One Year Maintenance	\$37,078.17
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1. Removal of existing perennials, soil and mulch from the five planting beds
2. Planting bed preparation including installation of 12" new topsoil and 4" mulch, per plan
3. Spring 2025 installation of perennials (442, #1 containers) and shrubs (6, #5 containers) per plan
4. 1 yr maintenance through warranty period (including plant replacement as needed and 3 weedings)
5. Fall installation of bulbs (1328) per plan

1	Plantings
20 Yard	Double Grind Mulch - Davey - 1
48	Dirt / Compost Mix
1	Safety Signs and Permit Fees
1	Warranty
1	trees

Annual Pricing for Maintenance	\$2,886.08
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Annual pricing estimate for ongoing maintenance beyond warranty period

a. Includes weeding/cutting/cleanup (assume 3x per year) and mulch replenishment as needed

Water cost per time**\$485.00**

Pricing for watering and gator bags, if needed (optional service)

a. Price per visit

Mulch topdress**\$1,200.04**

12 Yard Double Grind Mulch - Davey - 1

Subtotal		\$41,649.29
Taxes		\$0.00
Estimate Total		\$41,649.29

By signing this quote you ("Client") are agreeing on both the scope of work and Terms and Conditions listed in this quote. Any work requested outside of the scope of work or not listed in the scope work will require a change order signed by Pioneer Landscaping LLC. and Client before work will begin. This quote is valid for 15 days and is based on the issued dates and market and material availability. Prices are subject to change after 15 days.

Terms and Conditions

1. Terms of Payments: 50% Down payment; 50% upon completion. Pioneer Landscaping LLC. ("Pioneer Landscaping") shall furnish all of the materials and perform all of the work as described in this quote.

2. Materials: Until completion of the project, all materials are the property of Pioneer Landscaping. Any remaining materials following completion of the project remain the property of Pioneer Landscaping or may be left on site with Client's approval, no refunds are given for excess materials.

3. Pricing & Changes: Costs associated with this project are provided in this quote. Change orders will be pre-approved by the Client and fully explained in detail before any work is done.

4. Irrigation: Any irrigation interruptions are not the responsibility of Pioneer Landscaping. We will mark all heads and try our best to avoid any damage. Replacing Sprinkler heads is \$100/ head and \$75 a man hour for fixing supply lines and control wires.

5. Utilities: Pioneer Landscaping will contact the state's public utility locating service at least 48 hours prior to the start of any project that requires digging or dirt removal. It is the responsibility of the Client to notify Pioneer Landscaping of any private utilities and underground and/or buried items, including but not limited to: irrigation systems, invisible pet fencing, utility lines, private gas, electrical, water, or sewer lines and any other privately installed utilities, whether or not such items are owned by or known to the Client. Client must mark any private utilities at least 24 hours before the project start date. Pioneer Landscaping is not responsible for damage to and/or interruption of any utilities resulting from, unmarked or mis-marked private utilities. Any damage to Pioneer Landscaping's employees, equipment, or materials as the result of any unmarked or mis-marked private utilities shall be the responsibility of the Client.

6. Additional Client Responsibilities: Client is responsible for complying with and notifying Pioneer Landscaping of all covenants and/or restrictions applicable to the property along with obtaining any necessary prior approval from private entities including but not limited to: homeowner's associations, management companies, cities, etc. If any permits are required these will be obtained by Pioneer Landscaping. Any costs associated with these required permits will be billed to the Client. Pioneer Landscaping is not responsible for surveying the property or determining boundary lines, easements, or encroachments located on the property.

7. Unforeseen Conditions: Unforeseen soil(s), underground conditions, and unmarked public or private utilities may cause additional work which may result in additional costs and charges in order to complete the project. Client is responsible for these additional costs and charges. These conditions include, but are not limited to, buried stumps, foundations, concrete footings, waste, debris, trash or rubbish. If such conditions are discovered, Pioneer Landscaping will discuss these conditions with the Client. Delays due to inclement weather or Acts of God, shall not be a basis for termination of this Agreement or a reduction in the amount owed by the Client.

8. Settling: Pioneer Landscaping is not responsible for ground settling when working in areas excavated and/or filled by others within the last 48 months.

9. Terms of Payments: 50% Down payment; 50% upon completion; Payment can be made in the form of check or credit card via Jobber Payments. Paying with a Credit Card will impose a 3.5% transaction fee. Client may terminate the quote within 14 day in writing via email. Terminating the quote over the 14 days or if work has already commenced will make the 50% down payment non-refundable. Final payment as indicated in the Contract is due upon substantial completion of the project. Invoices provided to the Client are due upon receipt. Late payments will result in interest being charged to the account at a rate of 10% per month, or the maximum allowable by law, whichever is greater. Pioneer Landscaping reserves the right to stop work if payments are not made according to any applicable payment schedule and will assess the client remobilization costs due to any stoppage of work. Client agrees to pay any collections costs incurred by Pioneer Landscaping in pursuing any outstanding balance, including but not limited to reasonable attorney's fees, costs and court costs.

10. Subcontractors: Client grants Pioneer Landscaping the right to subcontract portions of the work according to their needs. Subcontractors will carry commercial general liability insurance and workers compensation coverage as required by state law. Pioneer Landscaping is not responsible for any price increases that these subcontractors may impose throughout the duration of the project.

11. Site Conditions: In cases where adverse site conditions might compromise safety, quality workmanship, or efficiency, Pioneer Landscaping reserves the right to delay or suspend work. Examples include inclement weather, muddy conditions, or the presence of other contractors. Pioneer Landscaping will be the sole judge as to whether or not adverse site conditions are present.

12. Animals: All animals owned by the Client must be restrained and should not come in contact with any member of Pioneer Landscaping or their subcontractors during site visits.

13. Promotional Use: Client grants Pioneer Landscaping the right to take pictures, video and make written accounts of this project for promotional and award submission purposes.

14. Insurance: Pioneer Landscaping will carry commercial general liability, auto, and workers' compensation insurance, as applicable for all periods when work is performed on this project.

15. Warranties: Materials and workmanship warranties are as follows:-Sod/Seeding - are excluded from Pioneer Landscaping's warranty.-Brick Paving/Hardscape - All materials are guaranteed under the manufacturer's warranty, and workmanship is guaranteed 3 years from installation. Pioneer Landscaping warranty does not include discoloration of concrete based materials. Please refer to the Landscape / Limited Warranty.

-Plant Material- Plant material is guaranteed a one time replacement until Oct 31st of year installed. Plant warranty does not apply under the following conditions or plants:

- All types of evergreens, pines, spruces, boxwoods, annuals, bulbs, arbovitae, and roses.

-The Owner has failed to properly water, protect, maintain, and care for the plants.-The Owner has breached or defaulted under any term of this agreement.

-The Owner has exposed the plants to salt, calcium chloride or other similar chemicals.Damage caused by animals or improper care is not covered under warranty. Warranty periods begin upon substantial completion of the project. Warranties are not valid until the project is paid for in full. Warranties are void if the project is not paid for within 30 days after substantial completion.(Payment may not be held by Client in lieu of Warranty.) ·

16. Choice of Law and Mandatory Arbitration: This agreement will be governed by the laws of Minnesota. The parties agree to make a good faith effort to resolve any disputes which arise from this agreement through direct contact, in an informal manner. If informal methods are unsuccessful, all disputes or conflicts arising out of the present contract shall be resolved through a mediator who is agreed to by both the Client and Pioneer Landscaping. The mediation is a non-binding process. If a conflict cannot be resolved through a mediator, the conflict will be settled according to the rules of arbitration. The arbitrator will be agreed to by both parties and the arbitrator's decision will be binding. ·

17. Carry Over: On occasion, the completion of a project will be delayed due to the onset of winter. In those cases the Client will be invoiced for the value of all work completed to that point, payment to be due upon receipt of invoice. Such projects will be first on the schedule to be completed the following Spring. Pioneer Landscaping shall not be responsible for any damage to the project or property that occurs over the winter. ·

18. Indemnification: Client shall be solely responsible for, and shall indemnify, defend and hold harmless Contractor, from all damages, losses and claims ("Claims") arising out of Client's acts or omissions.

19. Limitation of Liability: Client acknowledges and agrees that Client's and any third-party's maximum recourse against Pioneer Landscaping, and Pioneer Landscaping 's maximum liability, for any Claims arising out of, or any way related to Pioneer Landscaping 's work, and/or this agreement, shall be strictly limited to the amount Pioneer Landscaping billed to Client under this Contract. ·

20. Waiver of consequential damages. Client waives the right to collect any indirect or consequential damages from Pioneer Landscaping.·

21. Merger: This proposal and any attachments indicated above constitute the entire agreement between the parties, all prior negotiations and commitments being merged herein.

22. Acceptance of Proposal: Pioneer Landscaping hereby agrees to furnish materials and labor for the installation according to the price laid out in the quote. By signing this document, the Client agrees that the above and attached specifications are satisfactory. Further, Client signifies that they have the authority to order the work to be performed at the property listed, and authorizes that Pioneer Landscaping may begin installation for which Client will pay the agreed upon price.

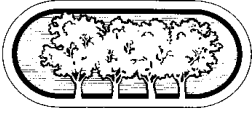
Contractor: _____
Brad Mather

Client: _____

Signature Date: _____
04/23/2025

Signature Date: _____

Email: Brad@PioneerLandscapingMN.com



HOFFMAN & McNAMARA
NURSERY and LANDSCAPE
9045 180TH STREET EAST, HASTINGS, MN. 55033
PHONE (651) 437-9463
hoffmanandmcnamara.com

DATE: 04/21/2025

TO: PATRICK O'KEEFFE
HKG I

RE: LAKE ELMO LANDSCAPE INSTALLATION PROJECT
LAKE ELMO, MN

FROM: HUNTER EHLERS @ HOFFMAN & McNAMARA NURSERY AND LANDSCAPE

FURNISH AND INSTALL THE FOLLOWING ITEMS PER NOTES BELOW:

ITEM NO.	DESCRIPTION	UNITS	EST QTY	UNIT PRICE	TOTAL
1	REMOVAL OF EXISTING PERENNIALS, SOIL, AND MULCH FROM FIVE PLANTING BEDS	LS	1	4,369.00	\$4,369.00
2	PLANTING BED PREPARATION INCLUDING INSTALLATION OF 12" NEW TOPSOIL AND 4" MULCH	LS	1	7,006.00	\$7,006.00
3	SPRING 2025 INSTALLATION OF PERENNIALS, SHRUBS, AND TREES	LS	1	11,991.00	\$11,991.00
4	1 YR MAINTENNACE THROUGH WARRANTY PERIOD INCLUDING PLANT REPLACEMENT AS NEEDED AND 3 WEEDINGS	LS	1	3,518.00	\$3,518.00
5	FALL 2025 INSTALLATION OF BULBS	LS	1	6,906.00	\$6,906.00
6	ANNUAL PRICING ESTIMATE FOR ONGOING MAINTENANCE BEYOND WARRANTY PERIOD - INCLUDES WEEDING / CUTTING / CLEANUP (3X PER YEAR) AND MULCH REPLENISHMENT AS NEEDED (ADDITIONAL \$2294)	LS	1	2,153.00	\$2,153.00
7	WATERING (APPROX. 400 GALLONS)	VISIT	1	714.00	\$714.00
7*	ALTERNATE LUMP SUM OPTION FOR 1 YEAR OF WATERING	LS	1	6,186.00	
				TOTAL BID	\$36,657.00

ADD 1.25% IF BOND REQUIRED.
ADDENDUMS RECEIVED: -

ANY QUESTIONS PLEASE CALL. THANK YOU FOR THIS OPPORTUNITY TO QUOTE.

HUNTER EHLERS
hunter.ehlers@hoffmanandmcnamara.com

BID # 25220

**HKGI****800 WASHINGTON AVE N, #207
MINNEAPOLIS, MINNESOTA 55401****Lake Elmo- Old Village Gardens**

3504 Lake Elmo Avenue North Lake Elmo, Minnesota 55042

Est ID: EST5315560**Date:** Apr-21-2025

We are pleased to quote the following items for the referenced project. Prices are per plans and specifications dated 4-11-2025 except as noted and include labor and materials.

TOTAL BASE PROPOSAL: \$45,315.00

TRAFFIC CONTROL - ALLOWANCE	\$1,700.00
DEMO & SITE PREPARATION	\$11,380.00
PLANTING SOIL PREPARATION & GRADING	\$5,935.00
LANDSCAPING- SPRING PLANTING	\$16,965.00
BULB PLANTING	\$6,435.00
BED MAINTENANCE W/ GATOR BAGS - 1 YR (NO WATERING)	\$2,900.00
ALTERNATE: WATERING - PER TRIP	\$375.00

*****Please contact us if you need any further clarifications or breakdowns*****

Addendum: none

Proposal does NOT include:

- Excessive mobilizations [2 included],
- Additional labor costs for schedule delays by others [assumes a 2025 install],
- Finish grading/tolerance greater than +/- 1/10' for all work areas,
- Temporary fencing or protection of existing or new landscape,
- Drain tile or drainage utilities,
- Surveyor's layout, grades, or temporary benchmarks,
- Rock excavation, soil corrections, or import of suitable backfill sand/soils,
- Irrigation or sleeving,
- Restoration for any disturbed areas not hatched on Planting Plans,
- SWPPP requirements install, monitoring, maintenance, removal and disposal,
- Landscape inspection, maintenance or watering past specified period,
- Warranty or replacement of our finished work from damages by others or forces out of our control,
- Night or weekend work,
- Prevailing Wages, payroll or utilization reports,
- Winter conditions or installation of materials outside of specified temperature ranges,
- All permits, fees, or special licenses associated with the construction of this work,
- Performance & payment bond (if required add 1.6% to total proposal),
- Any work not related to the items quoted.

ALL PRICING IS VALID FOR 60 DAYS AFTER DATE OF QUOTE

This proposal will become part of the subcontract agreement. Unless otherwise approved in writing all quoted items are tied.

If you have any questions, please let us know.

Thank you,

Chad Buran, RLA

Vice President / Project Manager / Landscape Architect

O: 651-488-7258 F: 651-488-0693 C: 612-280-3174

E: cburan@margoliscompany.com

Margolis Company is a Union Contractor (Laborers Local 563 & Operators Local 49)