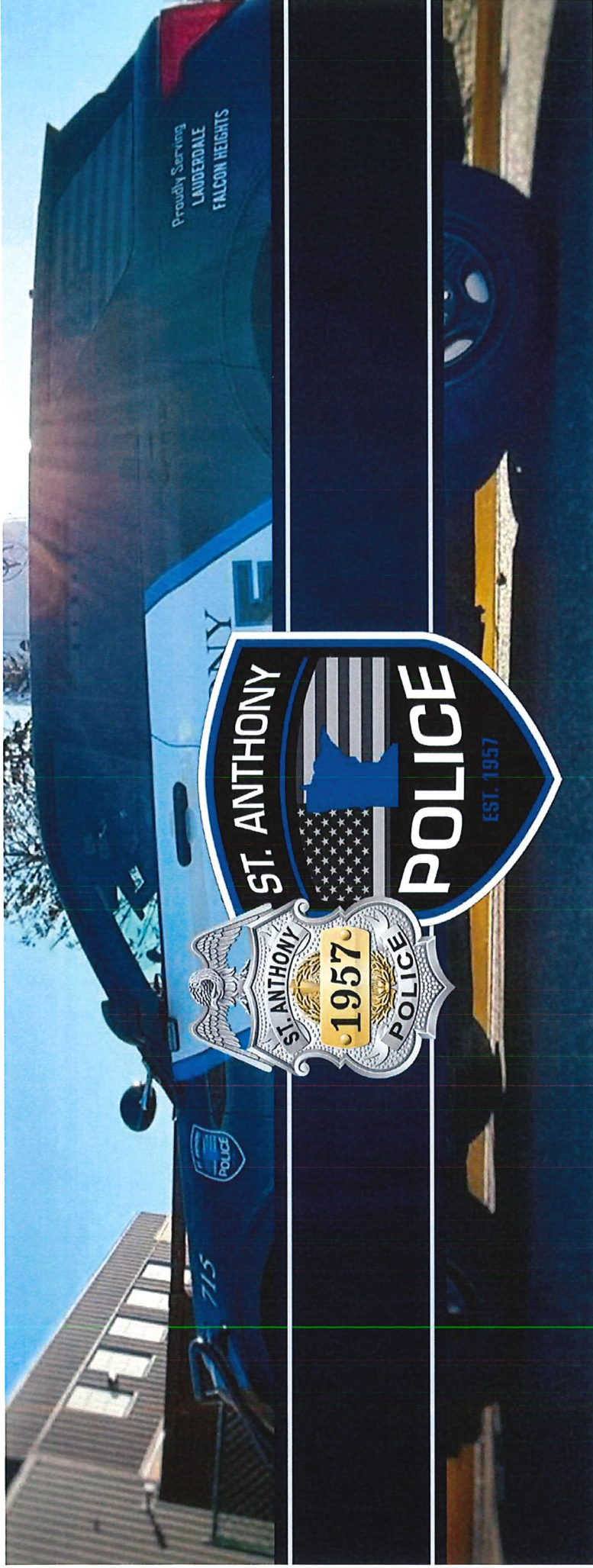


**TRI-CITY COUNCIL MEETING
6:00 P.M. THURSDAY, OCTOBER 23, 2025
ST ANTHONY CITY HALL, 3301 SILVER LAKE ROAD
ST. ANTHONY, MN 55418**

1. Work Session Topics:

- a. Police Department Body Camera System Replacement
- b. Open Discussion

2. Adjournment



VIDEO RECORDING SYSTEM VENDOR SELECTION

OCTOBER 23, 2025

Jeff Spiess, Police Chief

Jesse Richardson, Senior Computer
Support Analyst, Metro INet

HISTORY

2011

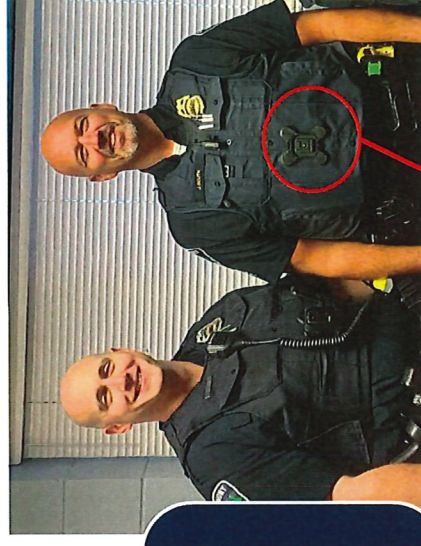
Squad Cameras -
Panasonic

2018

Body Cameras and
Facility Cameras -
Panasonic

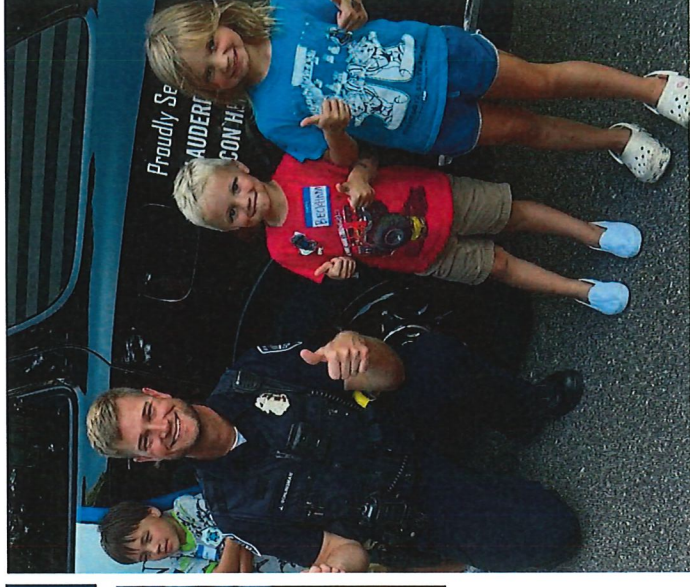
2026

Current Panasonic
Software – End of
Life



WHY PANASONIC WAS CHOSEN IN 2018

Industry leader at the time



- Current squad car cameras are Panasonic
- Partnered with Roseville PD in Federal Grant
- Allowed storage on internal server operated by Metro INET
- Consortium of PD's opted for Panasonic



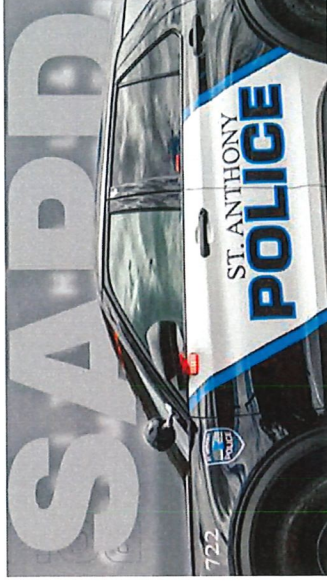
CHALLENGES WITH CURRENT CAMERA

Panasonic > Arbitrator > Pro

- Largely unsupported and not progressing
- No Redaction
- No Video Sharing Capabilities: Considerable wasted office personnel time
- UEMS Software end of life 2026
- UDE Software set to replace UEMS Software
- UDE = poor quality, more expensive, unsupported by METRO INET

Squad Upfitter Unfamiliarity with Installation

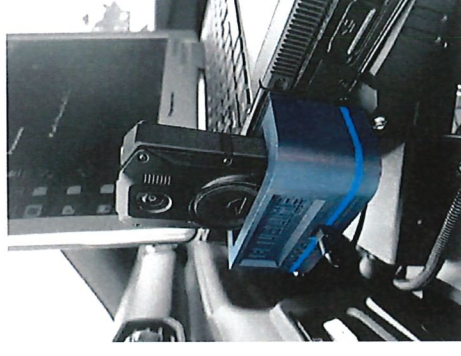
- Significant Squad Downtime
- Metro INET diagnostic time
- Software and Hardware unreliable



INDUSTRY CHANGES

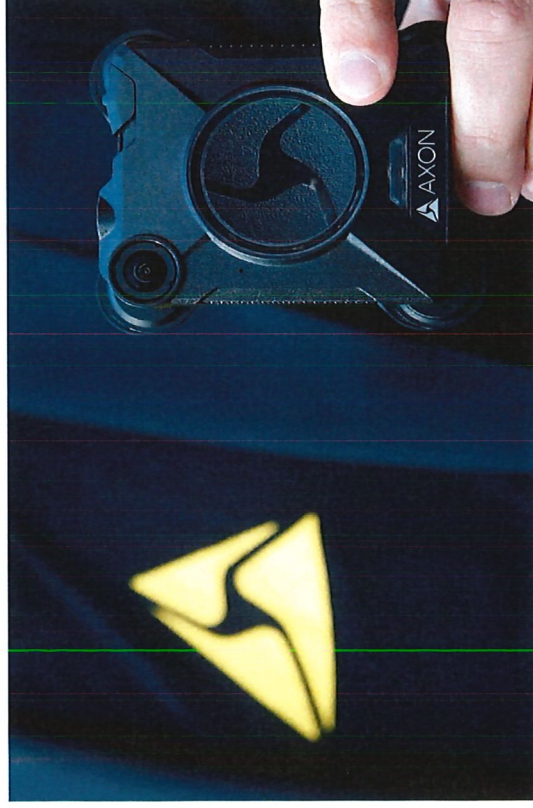
Technology Trends

- Subscription based
- Cloud Storage
- Enhanced data sharing and investigative tools
- Community camera registration programs
- Video recall feature

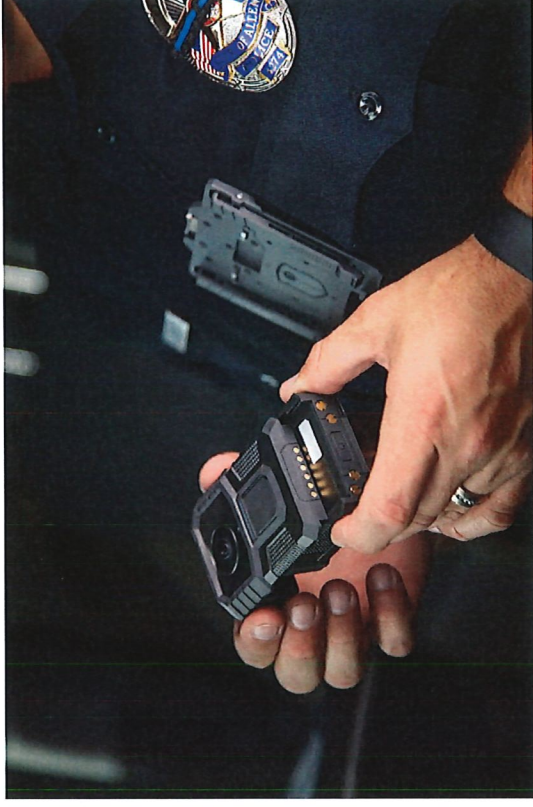


VENDOR OPTIONS

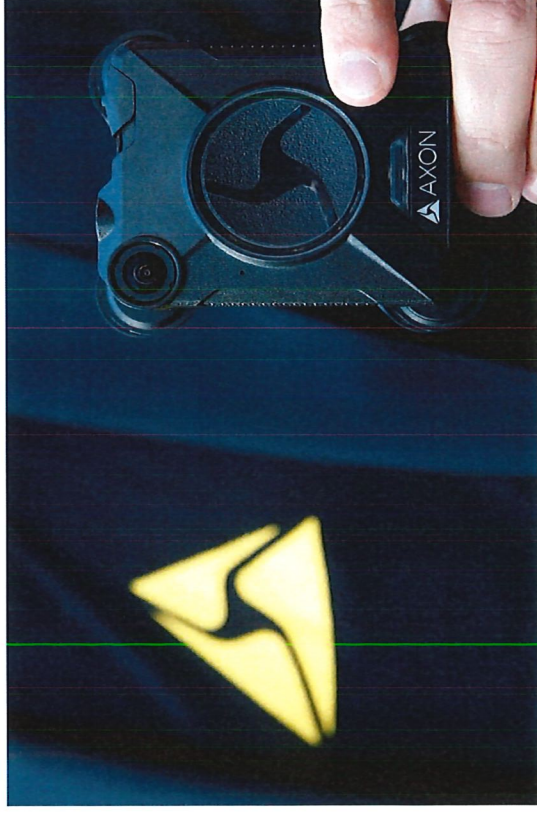
Axon



Motorola



VENDOR: AXON



Benefits

- Industry standard: 85% of the market share
- Familiarity among squad builders = less squad down time
- Familiarity among lateral officers
- Hardware refresh every 2½ years (sooner if a new product becomes available)
- History of reliability



VENDOR: MOTOROLA



Benefits

- Lower annual cost
- Squad video camera system independent of laptop computer
- Similar operating systems compared to Axon
- Local Customer service
- ALPR Investigative Features



COST COMPARISON

Panasonic / Arbitrator	New Vendor
Local server space 2025 = \$14,025 2026 = \$27,939 * UDE platform total server cost \$46,429 BUT not supported by Metro INet	Five-year contract Cost range depending on vendor and products: \$399,999 - \$515,000 \$79,999 - \$103,000 annually*
• Significant annual cost due to IT trend and policing standards	*Shared proportionally based on shared services contract.
	

NEXT STEPS

Vendor Selection

- Video migration from current server to cloud storage
- Train officers
- Up fit squad cars and police department
- Issue body cameras



EFFECTIVE. TRANSPARENT. ACCOUNTABLE

21ST Century Policing and our Communities expect transparency and accountability.

Using the technological advances in police squad and body cameras, we can accomplish this goal.

Are we comfortable absorbing the costs to not only maintain our level of transparency and accountability, but also advance it for the benefit of our communities?



CONSIDERATIONS

Are Councils comfortable absorbing significant annual cost?

Cost is not the only factor

- Reliability is everything
- Cameras must work *every time*
- During a critical incident, if cameras fail to activate, there will be no grace and understanding from the public





THANK YOU

Questions?

