

**City of Falcon Heights
2077 W Larpenteur Avenue
Falcon Heights MN 55113**

**CITY COUNCIL
WORKSHOP AGENDA**

**October 1, 2008
6:30 p.m.**

- 1. Senior Services Review**
- 2. Discussion of 2009 Enterprise Fund Budgets and 2009 General Fund**

WKSP 1
10/1/08

TO: Mayor Lindstrom, Council members Harris, Kuettel, Long, and Mercer-Taylor

FROM: Justin Miller, City Administrator

Re: Senior Services Review

Explanation:

One of this year's city council goals is to continue implementation of an "aging in place" program for our senior citizens. The goal is to allow seniors to stay in their Falcon Heights homes as long as they wish by helping them access needed services.

Over the past several months, staff has been evaluating different options and collecting information on services already provided in the area. What we have found is that the array of senior services is quite complex and confusing. In order to help the city council understand that services are already being provided, we have lined up representatives from several organizations to tell us about their services and what they can provide our residents.

At our workshop, the following people have agreed to discuss their programs with the council:

- Janell Wampler, Roseville Area Senior Program
- Tim Gusk and Debbie Peterson, Northwest Youth and Family Services
- Cynthia Hobbie, St. Anthony Park Block Nurse Program

WKSP 2
10/1/08

TO: Mayor Lindstrom, Council members Harris, Kuettel, Long, and Mercer-Taylor

FROM: Justin Miller, City Administrator

**Re: 2009 Enterprise Fund Budgets
2009 General Fund Discussion**

Explanation:

The City of Falcon Heights has two enterprise funds. The proposed 2009 budgets and rate structures are discussed below:

Sanitary Sewer

Rates paid into this fund pay for our sanitary sewer infrastructure as well as fees we are charged by the Metropolitan Council Environmental Services (MCES) to treat wastewater produced in our city. For 2009, MCES will be increasing our rates by 4.9%. Staff is recommending that a greater percentage of staff compensation be allocated to this account to better reflect responsibilities and to ease pressure on the general fund. Further, staff recommends that any scheduled transfer to offset deficits in the 2008 and 2009 general fund budgets come from this fund because of tax-exempt properties paying sanitary sewer charges, where they do not pay into other funds. The proposed rate for 2009 is \$48/quarter, a \$1/month increase over the 2008 rate. This will allow the fund to cover its budgeted expenses for next year.

Storm Sewer

Rates paid into this fund pay for the storm sewer infrastructure, which conveys our stormwater to area lakes, rivers and streams. A large increase is being budgeted for our streetsweeping contract because Ramsey County is no longer allowing municipalities free access to their refuse dump site. In the past, our contractor could take the material picked up by the streetsweepers and dispose of it for free. We will now have to pay for this disposal, which will cost about \$500 per load. Staff expects to have seven to ten loads that need to be disposed of. A \$1/quarter increase in the proposed rate is being recommended, which will bring the rate to \$16.75/quarter.

General Fund Discussion

Due to circumstances outside our control, our 2008 revenues are tracking lower than what was budgeted. Staff's estimate is that while our expenditures remain at or below budgeted levels, our revenues will come in about \$30,000 under budget (due mainly to lower building permit and fine revenues). To address this, staff has identified unspent budget allocations in the 2008 budget and has agreed to forego spending this money for the rest of the year. A breakdown of these revisions is attached to this report.

Staff has also completed a projection of revenues, expenditures, and needed transfers from reserves through 2012. With the constraints of levy limits, local government aid receipts, and other factors, the result is a continuation of our budget imbalance, needing transfers from reserves of over \$100,000 for years 2010-2012. Staff is also worried about the State of Minnesota's financial situation, as a \$1 billion deficit is almost certain for the upcoming biennium. In the past the state has addressed this by taking away LGA, and it would be prudent to begin planning for this contingency.

As we have discussed, continuing to transfer money at these levels from our capital accounts will deplete them, some as soon as 2009. Staff is not comfortable in continuing to do this, so we have compiled a list of expenditure cuts and new revenues that will help us reduce this amount of needed transfers in coming years. These cuts would impact both internal operations as well as services that are currently provided to our residents. The revenue sources include some new ways to raise money as well as adjustments to our current fee schedule.

In order to fully eliminate the deficit for 2009, roughly \$97,000 in expenditure cuts or revenue enhancements would need to be found. If made permanent, these 2009 cuts would practically eliminate deficits in the coming years (assuming significant revenue sources such as LGA are not cut). Staff has identified \$84,200 in cuts and new revenues (details attached) which begin to address the deficit.

Staff is looking for guidance from the city council on each of these issues as we continue to finalize the 2009 budgets.

ESTIMATED

6.67% 10.00% 13.30%

STATEMENT OF CASH FLOWS SANITARY SEWER FUND For Year Ending December 31

	1	2	3	4	5	6
	Year Ending 31-Dec 2006	Year Ending 31-Dec 2007	Estimated Year Ending 31-Dec 2008	Estimated Year Ending 31-Dec 2009	Estimated Year Ending 31-Dec 2009	Estimated Year Ending 31-Dec 2009
	39/qlr	39/qlr	45/qlr	no increase 45/qlr	\$1 increase/mo 48/qlr	\$1.5 inc/mo 49.50/qlr
						\$2 inc/mo 51/qlr
CASH FLOWS- OPERATING ACTIVITIES:						
Receipts from Customers and Users	559,484	580,306	660,000	660,000	704,022	726,000
Receipts from SACS charged to users						747,780
Payment to Suppliers	(466,873)	(466,915)	(506,696)	(529,360)	(529,360)	(529,360)
Payments to Employees	(52,362)	(60,091)	(67,738)	(86,611)	(86,611)	(86,611)
Net Cash Flows - Operating Activities	<u>40,249</u>	<u>53,300</u>	<u>85,566</u>	<u>44,029</u>	<u>88,051</u>	<u>110,029</u>
CASH FLOWS -CAPITAL AND RELATED FINANCING ACTIVITIES:						
Capital Purchases	(12,229)	0	0	0	0	0
Transfer to Storm Drain for 2006 Drainage Project	(225,000)					
Transfer to General Fund	<u>(237,229)</u>	<u>0</u>	<u>(38,147)</u>	<u>(97,183)</u>	<u>(97,183)</u>	<u>(97,183)</u>
			(38,147)	(97,183)	(97,183)	-97183
CASH FLOWS - INVESTING ACTIVITIES:						
Investment Income	<u>65,977</u>	<u>80,843</u>	<u>40,000</u>	<u>40,000</u>	<u>40,000</u>	<u>40,000</u>
Net Increase (decrease) in Cash and Cash Equivalents	93,997	134,143	87,419	(13,154)	30,868	74,626
Cash and Cash Equivalents - January 1	<u>1,576,249</u>	<u>1,670,246</u>	<u>1,804,389</u>	<u>1,891,808</u>	<u>1,891,808</u>	<u>1,891,808</u>
Cash and Cash Equivalents - December 31	<u><u>1,670,246</u></u>	<u><u>1,804,389</u></u>	<u><u>1,891,808</u></u>	<u><u>1,878,654</u></u>	<u><u>1,922,676</u></u>	<u><u>1,944,654</u></u>

SANITARY SEWER (601)

ACCOUNT NUMBER	ACCOUNT TITLE	ACTUAL 2006	ACTUAL 2007	BUDGET 2008	ESTIMATED 2008	BUDGET 2009	COMPARE 2009 BUDGET TO 2008 BUDGET	COMPARE 2009 BUDGET TO ESTIMATED 2008
REVENUES:								
<i>CHARGES FOR SERVICES</i>								
34180	SANITARY SEWER CHARGES	583,600	582,844	651,923	660,000	704,022	8.0%	6.7%
34181	SANITARY SEWER PENALTIES	0	0	0	0	0		
34183	OTHER CHARGES	0	0	0	0	0		
34192	SAC CHARGES	0	0	11,500	0	0	-100.0%	
36100	SPECIAL ASSESSMENTS	0	0	0	0	0		
	<i>TOTAL CHARGES FOR SERVICES</i>	<u>583,600</u>	<u>582,844</u>	<u>663,423</u>	<u>660,000</u>	<u>704,022</u>	<u>6.1%</u>	<u>6.7%</u>
<i>MISCELLANEOUS</i>								
36211	INTEREST ON INVESTMENTS	62,277	65,514	35,000	40,000	40,000	14.3%	0.0%
36213	LOAN INTEREST	0	0	0	0	0		
36214	CHANGE IN FAIR VALUE OF I	0	14,618					
36400	MISCELLANEOUS	0	0	0	0	0		
	<i>TOTAL MISCELLANEOUS</i>	<u>62,277</u>	<u>83,133</u>	<u>35,000</u>	<u>40,000</u>	<u>40,000</u>	<u>14.3%</u>	<u>0.0%</u>
	<i>TOTAL REVENUES</i>	<u>645,877</u>	<u>665,977</u>	<u>698,423</u>	<u>700,000</u>	<u>744,022</u>	<u>6.5%</u>	<u>6.3%</u>
<i>OTHER FINANCING SOURCES</i>								
25315	CONTRIBUTED CAPITAL	10,550	0	0	0	0		
39200	TRANSFERS	0	0	0	0	0		
	<i>TOTAL OTHER FINANCING SOURCES</i>	<u>10,550</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>		
	<i>TOTAL REVENUES & OTHER FINANCING SOURCES</i>	<u>656,427</u>	<u>665,977</u>	<u>698,423</u>	<u>700,000</u>	<u>744,022</u>	<u>6.5%</u>	<u>6.3%</u>
EXPENSES:								
<i>COMPENSATION</i>								
60100	REGULAR SALARIES	42,271	45,012	48,000	48,525	61,700	28.5%	27.2%
60520	PART-TIME EMPLOYEES	502	626	2,000	2,000	2,500	25.0%	25.0%
64011	PERA CONTRIBUTIONS	1,914	2,776	3,000	3,150	4,200	40.0%	33.3%
64012	FICA CONTRIBUTIONS	3,281	3,431	2,830	3,665	4,600	69.6%	24.2%
64031	HOSPITALIZATION	3,888	8,342	9,513	9,410	12,390	30.2%	31.7%
64032	DENTAL	476	752	472	612	635	76.9%	36.4%
64033	LONG-TERM DISABILITY	62	105	105	70	74	-29.5%	5.7%
64034	LIFE INSURANCE	96	194	195	106	112	-42.6%	5.7%
	<i>TOTAL COMPENSATION</i>	<u>52,550</u>	<u>61,240</u>	<u>66,115</u>	<u>67,738</u>	<u>86,611</u>	<u>31.0%</u>	<u>27.9%</u>
<i>MATERIALS & SUPPLIES</i>								
70100	SANITARY SEWER SUPPLIES	168	676	600	600	600	0.0%	0.0%
70120	TOOLS	0	178	200	200	200	0.0%	0.0%
70500	POSTAGE	0	0	0	0	0		
74000	MOTOR FUEL & LUBRICANTS	0	940	400	400	400	0.0%	0.0%
	<i>TOTAL MATERIALS & SUPPLIES</i>	<u>168</u>	<u>1,793</u>	<u>1,200</u>	<u>1,200</u>	<u>1,200</u>	<u>0.0%</u>	<u>0.0%</u>
<i>OTHER SERVICES & CHARGES</i>								
80100	ENGINEERING	0	1,745	2,000	2,500	2,000	0.0%	-20.0%
80310	AUDIT	1,066	1,114	1,150	1,150	1,200	4.3%	4.3%
85011	TELEPHONE - LANDLINE	634	542	700	550	600	-14.3%	9.1%
85015	CELL PHONE	547	722	740	680	700	-5.4%	2.9%
85020	ELECTRIC	254	248	360	280	300	-16.7%	7.1%
85060	METRO SEWER CHARGES	394,688	379,056	440,000	436,606	456,000	4.1%	4.9%
85070	SAC CHARGES	0	0	11,500	0	0	-100.0%	
85080	PORTABLE TOILET - PARKS	973	488	0	600	600		0.0%
86030	CONFERENCES & SCHOOLS	0	550	100	523	600	500.0%	14.7%
87000	REPAIR EQUIPMENT	5,763	3,513	5,000	100	5,000	0.0%	4900.0%
87090	REPAIR EQUIP - STUB	58	0	60	0	60		0.0%
87100	TELEVISIONING & COMMERCIAL JETTING	0	60,194	20,000	15,300	16,000	-10.0%	17.6%
87200	SEWER LINE REPAIRS	0	0	23,200	9,000	2,000	-91.4%	-77.8%
87300	ROOT TREATMENT	0	0	10,000	15,000	15,000	50.0%	0.0%
87600	DEPRECIATION	21,971	5,589	21,000	6,000	6,000	-71.4%	0.0%
88000	INSURANCE & BONDS	1,317	962	1,200	3,607	4,000	233.3%	5.1%
88030	ONE CALL CONCEPTS-LOCATES	1,726	1,054	1,200	1,000	1,200		0.0%
88500	BILLING FEE-UTILITIES	10,985	11,527	11,000	12,000	12,500	13.6%	4.2%
89000	MISCELLANEOUS	2,207	493	1,000	400	400	-60.0%	0.0%
	<i>TOTAL OTHER SERVICES & CHARGES</i>	<u>442,190</u>	<u>467,798</u>	<u>550,210</u>	<u>505,496</u>	<u>526,160</u>	<u>-4.0%</u>	<u>4.5%</u>
<i>CAPITAL OUTLAY</i>								
91000	MACHINERY & EQUIPMENT	12,812	966	0	0	0		
92000	SANITARY INFRASTRUCTURE	0	0	0	0	0		
	<i>TOTAL CAPITAL OUTLAY</i>	<u>12,812</u>	<u>966</u>	<u>0</u>	<u>0</u>	<u>0</u>		
	<i>TOTAL EXPENDITURES</i>	<u>507,719</u>	<u>531,790</u>	<u>617,525</u>	<u>574,434</u>	<u>615,971</u>	<u>-0.3%</u>	<u>7.2%</u>
<i>OTHER FINANCING USES</i>								

97000	TRANSFERS	225,000	0	0	35,147	97,163		
	<i>TOTAL OTHER FINANCING USES</i>	225,000	0	0	35,147	97,163		154.8%
	<i>TOTAL EXPENDITURES & OTHER FINANCING USES</i>	732,719	531,796	617,525	612,561	713,154	15.5%	16.4%
	NET ASSETS - JANUARY 1	1,706,562	1,630,290	1,764,471	1,764,471	1,851,899	5.0%	5.0%
	NET INCOME (LOSS)	(76,292)	134,181	80,698	87,419	30,868	-01.8%	-04.7%
	NET ASSETS - DECEMBER 31	1,630,290	1,764,471	1,845,369	1,851,899	1,882,757	2.0%	1.7%

ESTIMATED

STATEMENT OF CASH FLOWS STORM DRAINAGE FUND For Year Ending December 31

	1	2	3	4	5	6	7	
	Actual Year Ending 31-Dec 2006	Actual Year Ending 31-Dec 2007	Estimated Year Ending 31-Dec 2008	Estimated Year Ending 31-Dec 2009	Estimated Year Ending 31-Dec 2009	Estimated Year Ending 31-Dec 2009	Estimated Year Ending 31-Dec 2009	
	6.00/qlr	9.75/qlr	15.75/qlr	no increase 15.75/qlr	6.35% 16.75/qlr \$1.00	9.52% 17.25/qlr \$1.50	12.70% 17.75/qlr \$2.00	15.87% 18.25/qlr \$2.50
CASH FLOWS- OPERATING ACTIVITES:								
Receipts from Customers and Users	44,713	69,268	113,400	113,400	120,600	124,195	127,800	131,396
Payment to Suppliers	13,298	(76,012)	(48,550)	(61,970)	(61,970)	(61,970)	(61,970)	(61,970)
Payments to Employees	(28,808)	(55,441)	(56,970)	(60,635)	(60,635)	(60,635)	(60,635)	(60,635)
Net Cash Flows - Operating Activities	<u>29,203</u>	<u>(62,185)</u>	<u>7,880</u>	<u>(9,205)</u>	<u>(2,005)</u>	<u>1,590</u>	<u>5,195</u>	<u>8,791</u>
CASH FLOWS - NONCAPITAL FINANCING ACTIVITIES:								
Transfer to Other Funds		(4,000)	0	0	0	0	0	0
CASH FLOWS -CAPITAL AND RELATED FINANCING ACTIVITIES:								
Capital Purchases	(51,333)	(141,830)	0	0	0	0	0	0
Proceeds from Sale of Capital Assets	225,000							
Transfer from Sanitary Sewer Fund	<u>173,667</u>	<u>(141,830)</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
CASH FLOWS - INVESTING ACTIVITIES:								
Investment Income	<u>19,061</u>	<u>23,344</u>	<u>7,500</u>	<u>7,000</u>	<u>7,000</u>	<u>7,000</u>	<u>7,000</u>	<u>7,000</u>
CASH FLOWS - CAPITAL AND RELATED FINANCING ACTIVITIES: (2006 Project):	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Net Increase (decrease) in Cash and Cash Equivalents	221,931	(184,671)	15,380	(2,205)	4,995	8,590	12,195	15,791
Cash and Cash Equivalents - January 1	<u>283,842</u>	<u>505,773</u>	<u>321,102</u>	<u>336,482</u>	<u>336,482</u>	<u>336,482</u>	<u>336,482</u>	<u>336,482</u>
Cash and Cash Equivalents - December 31	<u>505,773</u>	<u>321,102</u>	<u>336,482</u>	<u>334,277</u>	<u>341,477</u>	<u>345,072</u>	<u>348,677</u>	<u>352,273</u>

STORM DRAINAGE (602)

ACCOUNT NUMBER	ACCOUNT TITLE	ACTUAL 2006	ACTUAL 2007	BUDGET 2008	ESTIMATED 2008	BUDGET 2009	COMPARE 2009 BUDGET TO 2008 BUDGET	COMPARE 2009 BUDGET TO ESTIMATED 2008
REVENUES:								
<i>INTERGOVERNMENTAL REVENUE</i>								
33430	STATE AID	0	0	0	0	0		
	TOTAL INTERGOVERNMENTAL	0	0	0	0	0		
<i>CHARGES FOR SERVICES</i>								
31480	STORM SEWER CHARGES	47,071	73,694	113,400	113,400	120,600	6.3%	6.3%
34181	STORM SEWER PENALTIES	0	0	0	0	0		
	TOTAL CHARGES FOR SERVICES	47,071	73,694	113,400	113,400	120,600	6.3%	6.3%
<i>MISCELLANEOUS</i>								
36211	INTEREST ON INVESTMENTS	19,061	20,372	2,000	7,500	7,000	250.0%	-6.7%
36213	CHANGE IN FAIR VALUE OF I	0	2,972	0				
36400	MISCELLANEOUS	0	0	0	0	0		
	TOTAL MISCELLANEOUS	19,061	23,344	2,000	7,500	7,000	250.0%	-6.7%
	TOTAL REVENUES	66,132	97,038	115,400	120,900	127,600	10.6%	5.5%
<i>OTHER FINANCING SOURCES</i>								
39200	TRANSFERS	225,000	0	0	0	0		
	TOTAL OTHER FINANCING SOURCES	225,000	0	0	0	0		
	TOTAL REVENUES & OTHER FINANCING SOURCES	291,132	97,038	115,400	120,900	127,600	10.6%	5.5%
EXPENDITURES:								
<i>COMPENSATION</i>								
60100	REGULAR SALARIES	22,040	40,769	43,400	41,000	42,500	-2.1%	3.7%
60520	PART-TIME/SEASONAL EMPLOYEES	758	1,302	1,250	1,250	2,500	100.0%	100.0%
60530	SEASONAL EMPLOYEES	0	0	0	0	0		
64011	PEDA CONTRIBUTIONS	1,374	2,575	2,820	2,750	2,860	1.4%	4.0%
64012	FICA CONTRIBUTIONS	1,738	3,242	3,420	3,230	3,250	-5.0%	0.6%
64031	HOSPITALIZATION	2,833	7,439	8,460	8,000	8,775	3.7%	9.7%
64032	DENTAL	358	661	465	580	590	26.9%	1.7%
64033	LONG-TERM DISABILITY	38	90	0	60	60		0.0%
64034	LIFE INSURANCE	53	145	0	100	100		0.0%
	TOTAL COMPENSATION	29,191	56,222	59,815	56,970	60,635	1.4%	6.4%
<i>MATERIALS & SUPPLIES</i>								
70200	STORM SUPPLIES	0	185	200	200	200	0.0%	0.0%
74000	MOTOR FUEL & LUBRICANTS	0	181	100	150	300	200.0%	100.0%
	TOTAL MATERIALS & SUPPLIES	0	366	300	350	500	66.7%	42.9%
<i>OTHER SERVICES & CHARGES</i>								
60100	ENGINEERING SERVICES	267	2,106	5,000	0	5,000	0.0%	
80310	AUDIT	533	557	575	575	600	4.3%	4.3%
81900	OTHER PROFESSIONAL SERVICES	0	0	0	0	0		
83020	STREET SWEEPING	16,314	16,347	18,000	16,800	25,000	38.9%	48.8%
85015	CELL PHONE	281	722	750	725	750	0.0%	3.4%
86010	MILEAGE	0	37	0	30	40		33.3%
86110	MEMBERSHIPS	0	470	0	0	0		
87000	REPAIR EQUIPMENT/CATCH BASIN	6,479	5,190	2,500	2,500	2,500	0.0%	0.0%
87600	DEPRECIATION	25,028	25,030	25,000	25,030	25,030	0.1%	0.0%
88000	INSURANCE & BONDS	811	962	1,000	2,000	2,000	100.0%	0.0%
88500	BILLING FEES	551	532	570	540	550	-3.5%	1.9%
88600	MISCELLANEOUS FEES	0	470	0	0	0		
	TOTAL OTHER SERVICES & CHARGES	50,264	52,421	53,395	48,200	61,470	15.1%	27.5%
<i>CAPITAL OUTLAY</i>								
92000	OTHER IMPROVEMENTS	0	141,830	0	0	0		
92000	COMO DRAINAGE POND	0	0	0	0	0		
92000	NE NORTHOME DRAINAGE PROJECT	0	0	0	0	0		
92000	CURTIS FIELD IMPROVEMENTS	0	0	0	0	0		
92000	NW QUADRANT IMPROVEMENTS	0	0	0	0	0		
92100	MAPLE GROVE POND IMPROVEMENT	0	856	0	0	0		
	TOTAL CAPITAL OUTLAY	0	142,685	0	0	0		
	TOTAL EXPENDITURES	79,455	251,695	113,510	105,520	122,605	8.0%	16.2%
<i>OTHER FINANCING USES</i>								
97000	TRANSFERS	0	4,000	113,797	0	0	-100.0%	
	TOTAL OTHER FINANCING USES	0	4,000	113,797	0	0	-100.0%	
	TOTAL EXPENDITURES & OTHER FINANCING USES	79,455	255,695	227,307	105,520	122,605	-46.1%	16.2%

NET ASSETS - JANUARY 1	1,202,397	1,414,074	1,255,418	1,255,418	1,270,798	1.2%	1.2%
NET INCOME (LOSS)	211,677	(158,956)	(111,907)	15,380	4,995	-104.5%	-67.5%
NET ASSETS - DEC 31	<u>1,414,074</u>	<u>1,255,418</u>	<u>1,143,511</u>	<u>1,270,798</u>	<u>1,275,793</u>	11.6%	0.4%

Projections Based on Current Revenues and Expenditures

CITY OF FALCON HEIGHTS								
FIVE YEAR BUDGET PROJECTION								
Inflation Assumptions for General Fund	Revenue	4.00%						
	Tax Revenue	3.90%						
	Expenses	4.00%						
	Compensation/Benefits	5.00%						
	2005	2006	2007	2008	2009	2010	2011	2012
GENERAL FUND	ACTUAL	ACTUAL	ACTUAL	ESTIMATED	BUDGETED	PROJECTED	PROJECTED	PROJECTED
REVENUE								
GENERAL PROPERTY TAX	652,243	684,539	714,349	770,000	680,601	707,144	734,723	763,377
FISCAL DISPARITIES	157,727	145,350	149,132	176,486	197,502	205,402	213,618	222,163
DELINQUENT TAXES	2,573	3,981	3,334	2,500	-	-	-	-
LICENSES & PERMITS	87,396	53,704	74,962	54,170	54,200	56,368	58,623	60,968
INTERGOVERNMENTAL REVENUE	300,311	335,299	351,642	413,840	538,771	560,322	582,735	606,044
CHARGES FOR SERVICES	77,257	34,874	99,621	48,800	49,030	50,991	53,031	55,152
FINES & FORFEITS	70,106	91,966	92,681	90,000	90,000	93,600	97,344	101,238
MISCELLANEOUS	57,963	48,002	75,448	44,600	45,900	47,736	49,645	51,631
TRANSFER FROM RESERVE	204,315	160,000	4,000	38,147	97,183			
TOTAL REVENUE	1,609,891	1,557,715	1,565,169	1,638,543	1,753,187	1,721,564	1,789,719	1,860,573
EXPENSES EXCL. CAPITAL COSTS								
LEGISLATIVE	22,914	20,734	21,862	23,383	23,974	24,933	25,930	26,967
LEGISLATIVE COMPENSATION/BENEFITS	21,315	21,315	21,315	21,315	21,315	21,315	21,315	21,315
ADMINISTRATIVE	50,130	53,112	46,038	41,213	43,640	45,386	47,201	49,089
ADMINISTRATIVE COMPENSATION/BENEFITS	145,787	151,076	168,245	170,765	184,044	193,246	202,909	213,054
FINANCE	10,238	12,549	14,473	17,192	18,110	18,834	19,588	20,371
FINANCE COMPENSATION/BENEFITS	82,388	91,970	94,701	102,345	107,275	112,639	118,271	124,184
LEGAL	20,385	18,248	7,974	7,500	10,500	10,920	11,357	11,811
ELECTIONS	9,165	8,135	8,605	11,319	9,934	10,331	10,745	11,174
COMMUNICATIONS	32,670	39,603	40,301	38,605	43,950	45,708	47,536	49,438
COMMUNICATIONS COMPENSATION/BENEFITS	11,137	16,072	18,595	20,820	21,454	22,527	23,653	24,836
PLANNING & INSPECTIONS	45,483	51,411	52,523	41,750	48,100	50,024	52,025	54,106
PLANNING & INSPECTIONS COMPENSATION/BENEFITS	46,922	54,373	60,169	62,929	68,676	72,110	75,715	79,501
EMERGENCY PREPAREDNESS	2,284	1,092	1,450	1,860	1,235	1,284	1,336	1,389
EMERGENCY PREPAREDNESS COMPENSATION/BENEFITS	3,079	2,467	2,926	3,083	3,326	3,492	3,667	3,850
POLICE	468,650	482,191	507,595	537,100	566,250	588,900	612,456	636,954
PROSECUTION	34,410	31,926	32,583	33,000	34,000	35,000	35,500	35,500
FIRE SERVICES	54,531	60,385	54,033	55,791	66,241	68,891	71,646	74,512
FIRE SERVICES COMPENSATION/BENEFITS	40,773	34,326	39,125	39,716	48,306	46,500	48,000	49,500
FIRE RELIEF	57,147	57,576	48,687	55,000	55,000	57,200	59,488	61,868
CITY HALL & GROUNDS	34,564	40,707	42,391	29,000	48,580	50,523	52,544	54,646
CITY HALL & GROUNDS COMPENSATION/BENEFITS	21,560	20,894	25,674	45,427	31,014	32,565	34,193	35,903
STREETS	74,612	56,444	70,753	83,139	86,520	89,981	93,580	97,323
STREETS COMPENSATION/BENEFITS	35,935	34,529	40,309	43,967	46,397	48,717	51,153	53,710
ENGINEERING	8,223	7,622	8,144	6,000	9,000	9,360	9,734	10,124
TREE PROGRAM	56,284	40,661	14,281	10,717	11,957	12,435	12,933	13,450
PARK MAINTENANCE & ADMINISTRATION	45,811	61,906	59,103	69,585	67,425	70,122	72,927	75,844
PARK MAINTENANCE & ADMINISTRATION COMPENSATION/BENEFITS	79,748	80,507	55,506	66,279	66,965	70,313	73,829	77,520
CONTINGENCY	5,806	11,895	-	-	10,000	10,000	10,000	10,000
TOTAL EXPENSES	1,521,951	1,563,726	1,557,361	1,638,800	1,753,188	1,823,256	1,899,230	1,977,940
TRANSFER NEEDED TO BREAK EVEN						(101,693)	(109,511)	(117,367)

Projections Based on Proposed Expenditure Cuts and New Revenues

CITY OF FALCON HEIGHTS								
FIVE YEAR BUDGET PROJECTION								
Inflation Assumptions for General Fund	Revenue	4.00%						
	Tax Revenue	3.90%						
	Expenses	4.00%						
	Compensation/Benefits	5.00%						
	2005	2006	2007	2008	2009	2010	2011	2012
GENERAL FUND	ACTUAL	ACTUAL	ACTUAL	ESTIMATED	BUDGETED	PROJECTED	PROJECTED	PROJECTED
REVENUE								
GENERAL PROPERTY TAX	652,243	684,539	714,349	770,000	680,601	707,144	734,723	763,377
FISCAL DISPARITIES	157,727	145,350	149,132	176,486	197,502	205,402	213,618	222,163
DELINQUENT TAXES	2,573	3,981	3,334	2,500	-	-	-	-
LICENSES & PERMITS	87,396	53,704	74,962	54,170	55,750	57,980	60,299	62,711
INTERGOVERNMENTAL REVENUE	300,311	335,299	351,642	413,840	538,771	560,322	582,735	606,044
CHARGES FOR SERVICES	77,257	34,874	99,621	48,800	50,530	52,551	54,653	56,839
FINES & FORFEITS	70,106	91,966	92,681	90,000	104,300	108,472	112,811	117,323
MISCELLANEOUS	57,963	48,002	75,448	44,600	45,900	47,736	49,645	51,631
TRANSFER FROM RESERVE	204,315	160,000	4,000	38,147	97,183			
TOTAL REVENUE	1,609,891	1,557,715	1,565,169	1,638,543	1,770,537	1,739,608	1,808,485	1,880,089
EXPENSES EXCL. CAPITAL COSTS								
LEGISLATIVE	22,914	20,734	21,862	23,383	18,474	19,213	19,981	20,781
LEGISLATIVE COMPENSATION/BENEFITS	21,315	21,315	21,315	21,315	21,315	21,315	21,315	21,315
ADMINISTRATIVE	50,130	53,112	46,038	41,213	33,340	34,674	36,061	37,503
ADMINISTRATIVE COMPENSATION/BENEFITS	145,787	151,076	168,245	170,765	169,044	177,496	186,371	195,690
FINANCE	10,238	12,549	14,473	17,192	16,260	16,910	17,587	18,290
FINANCE COMPENSATION/BENEFITS	82,388	91,970	94,701	102,345	107,275	112,639	118,271	124,184
LEGAL	20,385	18,248	7,974	7,500	8,000	8,320	8,653	8,999
ELECTIONS	9,165	8,135	8,605	11,319	9,934	10,331	10,745	11,174
COMMUNICATIONS	32,670	39,603	40,301	38,605	41,050	42,692	44,400	46,176
COMMUNICATIONS COMPENSATION/BENEFITS	11,137	16,072	18,595	20,820	21,454	22,527	23,653	24,836
PLANNING & INSPECTIONS	45,483	51,411	52,523	41,750	44,100	45,864	47,699	49,607
PLANNING & INSPECTIONS COMPENSATION/BENEFITS	46,922	54,373	60,169	62,929	68,676	72,110	75,715	79,501
EMERGENCY PREPAREDNESS	2,284	1,092	1,450	1,860	1,235	1,284	1,336	1,389
EMERGENCY PREPAREDNESS COMPENSATION/BENEFITS	3,079	2,467	2,926	3,083	3,326	3,492	3,667	3,850
POLICE	468,650	482,191	507,595	537,100	566,250	588,900	612,456	636,954
PROSECUTION	34,410	31,926	32,583	33,000	34,000	35,000	35,500	35,500
FIRE SERVICES	54,531	60,385	54,033	55,791	66,241	68,891	71,646	74,512
FIRE SERVICES COMPENSATION/BENEFITS	40,773	34,326	39,125	39,716	48,306	46,500	48,000	49,500
FIRE RELIEF	57,147	57,576	48,687	55,000	55,000	57,200	59,488	61,868
CITY HALL & GROUNDS	34,564	40,707	42,391	29,000	48,580	50,523	52,544	54,646
CITY HALL & GROUNDS COMPENSATION/BENEFITS	21,560	20,894	25,674	45,427	31,014	32,565	34,193	35,903
STREETS	74,612	56,444	70,753	83,139	86,520	89,981	93,580	97,323
STREETS COMPENSATION/BENEFITS	35,935	34,529	40,309	43,967	34,397	36,117	37,923	39,819
ENGINEERING	8,223	7,622	8,144	6,000	9,000	9,360	9,734	10,124
TREE PROGRAM	56,284	40,661	14,281	10,717	11,757	12,227	12,716	13,225
PARK MAINTENANCE & ADMINISTRATION	45,811	61,906	59,103	69,585	64,825	67,418	70,115	72,919
PARK MAINTENANCE & ADMINISTRATION COMPENSATION/BENEFITS	79,748	80,507	55,506	66,279	66,965	70,313	73,829	77,520
CONTINGENCY	5,806	11,895	-	-				
TOTAL EXPENSES	1,521,951	1,563,726	1,557,361	1,638,800	1,686,338	1,753,862	1,827,177	1,903,107
TRANSFER NEEDED TO BREAK EVEN						(14,255)	(18,692)	(23,018)

2009 Budget Revisions	Target = \$97,000	
Budget Item	Savings	Impact
Housing Resource Center Contribution	\$ 5,000	Residents lose access to programs available
Reduce number of newsletters from 3 to 2	\$ 1,100	Less publicity of park and recreation events, city news
Webcasting of city meetings	\$ 1,800	Only playback will be on television
Remove water coolers from city hall	\$ 800	
Eliminate city hall janitor services	\$ 5,000	Cleaning will be responsibility of staff
Consultant Planner	\$ 2,000	
ICMA/GFOA conference (Miller/Olson)	\$ 3,000	Money intended for national conferences
Contingency	\$ 10,000	Any unplanned resignations will result in payouts of vacation elsewhere in budget
Legal	\$ 2,500	Will need to be more judicious in use of attorneys
Leave office assistant position unfilled	\$ 15,000	
Supplies	\$ 3,000	
Finance consultant	\$ 350	
Reallocate compensation to sanitary sewer fund	\$ 12,000	Allocate public works, administrator salary based on duties involved
Reallocate compensation to recycling fund	\$ 2,000	Allocate planning administrator salary based on duties involved
Allocate portion of PW salary as TIF expense	TBD	As allowed by statute, charge personnel time to TIF account on qualified projects
Grove Park Warming House	\$ 2,000	Will still flood rink, but no warming house will be rented, fewer attendant wages
Legislative training/conferences	\$ 500	
Reduce Community Park phone lines	\$ 600	Outdoor 911 phone will stay active, inside phone line cancelled
Tree program training	\$ 200	
New Revenue Sources	Amount	
Increase false alarm fees from \$35 to \$60	\$ 900	First alarm free, second call \$60, subsequent calls \$75
Bill accident victims for fire dept. cleanups	\$ 8,400	\$350 charge per accident (billed to insurance), average two per month
Increase uniform parking fine	\$ 5,000	Increase charge from \$25 to \$35, average of 500 tickets per year
Increase room rentals by 10%	\$ 700	
Charge non-profits annual fee for room usage	\$ 500	Clubs such as Girls Scout, Cub Scouts, book club, Lions, Falconeers would be charged \$100 for annual usage
Recreation class cancellation fee	\$ 300	\$3 charge if participant drops out of program
Increase mechanical/plumbing permit fees	\$ 1,200	Increase base fee from \$25 to \$30, increase other fees by \$5
Increase contractor license fees	\$ 250	Increase from \$30 to \$35
Increase variance fees	\$ 100	Increase from \$100 to \$150
Total	\$ 84,200	