From: Dan Regan [mailto: <u>Dan.Regan@airlakedevelopment.com</u>]

Sent: Thursday, September 12, 2013 2:43 PM

**To:** Dean Zuleger **Subject:** Water

Dean – Water is one of the missing links necessary to maximize development potential of the I-94 corridor east parcels. Without water, this area is only partially prepared for development. By extending sewer and water to I-94, Lake Elmo will have land that can compete apples to apples with Woodbury and Oakdale and favorably with communities to the east, north, and south. The market is continuing to trend in a positive direction and by completing the sewer and water projects, we will be shovel ready to capture future demand. I strongly urge staff and council to find a way to finalize plans and construct the water line as soon as possible.

Thank you,

## Daniel O. Regan

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