



STAFF REPORT

DATE: 4/4/17

CONSENT

ITEM #: 10

TO: City Council

FROM: Rob Weldon, Public Works Director

AGENDA ITEM: Purchase of two (2) ¾-ton Pickup trucks

REVIEWED BY: Kristina Handt, City Administrator

BACKGROUND: The City of Lake Elmo Public Works Department uses a wide array of vehicles to delivery daily and essential services to its residents. To accomplish daily tasks, the department utilizes 7 vehicles for its 8 full-time and 4 part-time public works employees to achieve daily and emergency tasks. With the growth of the community and increase in daily workloads and services the department is experiencing difficulties in fulfilling these requirements with its aging fleet. Of the 7 vehicles that are utilized daily, two of them are over 16 years old with severe signs of wear and extensive mechanical issues while another is rendered inoperable and stored outdoors. These mechanical issues have plagued the department with down time, repair costs and the need to use personal vehicles to carry out city business on a daily basis. These vehicles are also beginning to jeopardize the safety of the operators due to the extreme structural wear.

ISSUE BEFORE COUNCIL: Should the City Council approve the purchase of two (2) ¾-ton pickup trucks for the Public Works Dept. as outlined in the 2017 CIP and recommended by the Maint. Advisory Committee during its March, 28 2017 meeting.

PROPOSAL DETAILS/ANALYSIS: With the approval of this purchase, Public Works would be able to retire a 1991, 1998, and 2000 model year trucks. Each of these trucks have continuous mechanical issues along with structural issues that pose safety threats, such as large holes in the cab floor. Associated with high repair cost, is the down time and staff time needed to complete vehicle repairs that burdens daily operations and tasks, ultimately lowering the department's level of service to residents.

Once purchased, both new trucks will be outfitted with snowplows and hydraulic tailgates. The addition of these trucks with snowplows will increase and aid the department's abilities to handle snow removal in cul-de-sacs and parking lots more efficiently. Installation and use of lift gates, (hydraulic tailgates) will make loading heavy items such as utility castings and garbage cans much safer for staff and limit the potential for job related injuries.

FISCAL IMPACT: Total cost for both vehicles will be an amount not to exceed \$90,000. Funding for the proposed purchase will be applied to the 2017 Bonding venture and Parks Dedication Fund, being split in an amount not to exceed \$45,000 to each.

OPTIONS:

- Approve the purchase of two (2) trucks
- Deny the purchase of two (2) trucks
- Table the purchase of two (2) trucks

RECOMMENDATION:

Motion to approve the purchase of two (2) ¾ -ton pickups for and amount not to exceed \$90,000 as recommended by the Maintenance Advisory Committee.

- ATTACHMENTS:**
- Midway Ford truck quote (State bid)
 - Boss plow quote (State bid)
 - Liftgate quote (State bid)
 - Warning light quote

Midway Ford Commercial
Fleet and Government Sales
 2777 N. Snelling Ave.
 Roseville MN 55113



Travis Swanson
 651-343-5212
tswanson@rosevillemidwayford.com

Fax # 651-604-2936

T-69
2017 F250 4X4- Regular Cab- 8' Box

Automatic Transmission
Dual Front Air Bags
AM/FM Radio
Tow Hitch
Tilt Wheel

Standard
40/20/40 Vinyl Front Seat
Standard Base Upholstery
4-Wheel ABS Brakes
Air Conditioning
LT245/75r17 E All Season Tires

Front Tow Hooks
Rubber Floor Covering
Black Bumpers w/Rear Step
Matching Full Size Spare Tire
6.2L V8 E85

Options	Code	Price	Select
4x4 Shift on Fly	213	\$171	x
Brake Controller	52B	\$249	x
Cloth Seat 40/20/40	1	\$92	x
Snow Plow Pkg	473	\$79	x
Cab Steps	18B	\$345	x
Upfitter Switches	66S	\$152	x
Roof Clearance Lts	592	\$73	x
Power Grp	90L	\$841	x
Spray-In Liner		\$456	x
E-Locking Rear Diff	X3E	\$359	x
LT245/75r17E AT	TBM	\$152	x
Tailgate Step	85G	\$359	x
Rearview Camera	76V	\$341	x
Mud Flaps	871	\$119	x
Cruise Control	525	\$216	x
Upgraded rear Springs		\$750	x
Option Total		\$4,754	

Exterior Colors	Code	Select
Blue Jeans Metallic	N1	
Race Red	PQ	
Caribou Metallic	LQ	
Shadow Black	G1	
Magnetic Metallic	J7	
Ingot Silver Metallic	UX	
Oxford White	YZ	x

Extended Service Contracts	Cost	Select
7 year/75,000 mile	\$2,570	
PremiumCare Warranty		
(Bumper to Bumper)		

Base Price	Totals
6.2 Gas	\$23,764.00
Options Price Totals	\$4,754.00
Extended Warranty	
Transit Impr Excise Tax	\$20.00
Tax Exempt Lic	\$39.75
6.5% Sales Tax	\$1,853.67
Document fee	\$75.00
Sub total per vehicle	\$30,506.42
Number of Vehicles	1
Grand Total for all units	\$30,506.42

You must have a active FIN code to participate in this purchase contract : FIN code #

Purchase Order required prior to order placement

PO #

Name of Organization

Address

City, State, Zip

Acceptance Signature

Contact Person/ Phone #

Print Name and Title

Date

Contact's e-mail address and fax #

**State of Minnesota
Pricing Page**

2.0 Front Snow Plow

Make Boss DXT Dual Trip Vee Plows
 Moldboard lengths listed below
 Moldboard 11 gauge steel, 3/8" poly, 12 gauge 304 SS
 Moldboard height at middle 30" high (8'2" & 9'2")
 Moldboard height at middle 35" high (10')
 Moldboard height at ends 37-1/2"(8'2"), 38-1/2"(9'2"), 45"(10')
 1/2" x 6" steel cutting edge
 (4) extension trip springs on moldboard trip
 (3) torsion springs (per blade half) on trip cutting edge
 1-1/2" x 10" angle cylinders on 8'2" & 9'2" plows
 2" x 10" angle cylinders on 10' plow
 2" x 1-1/8" x 10" lift cylinder on 8'2" & 9'2" plows
 2-1/4" x 1-1/8" x 12" lift cylinder on 10'
 Locking cylinders
 Smart Hitch 2
 Smart Light 2
 Smart Touch 2 control

Steel Plows

			Hrs.	Labor	Sell
8'2" DXT Steel Vee Plow	Price	\$ 6,230.47	0	\$	-
9'2" DXT Steel Vee Plow	Price	\$ 6,433.09	0	\$	-
10' DXT Steel Vee Plow	Price	\$ 7,912.99	0	\$	-

Poly Plows

8'2" DXT Poly Vee Plow	Price	\$ 6,547.41	0	\$	-
9'2" DXT Poly Vee Plow	Price	\$ 6,643.80	0	\$	-

Stainless Steel Plows

8'2" DXT SS Vee Plow	Price	\$ 6,652.64	0	\$	-
9'2" DXT SS Vee Plow	Price	\$ 6,818.64	0	\$	-

Warranty 2 years

Date & I.D. of Price sheet N/A

Discount, if any, to be applied to price sheet N/A

Installation	\$ 428.84	6.5	\$	422.50
Assembly of Moldboard	\$ 131.95	2	\$	130.00
Snow Deflector Installed	\$ 265.17	1	\$	65.00
Snow shoe for plow blade	\$ 134.07	0.5	\$	32.50
Timberms Load Saver in front installed	\$ 283.69	1.5	\$	97.50
Deduct for less Power Unit for Central Hydraulic application	\$ (713.59)		\$	-

\$ 7643.96

**STATE OF MINNESOTA
PRICING PAGE**

Liftgate

Make and Model

Tommy Gate
G2Dual Drive Series
PN G2-60-1342EA38
Pickup Applications
Chev/GMC
Dodge
Ford
1300 Capacity

Price	Hrs	Sell Labor
\$ 2,805.88		\$ -

Warranty

1 year

Installation of Liftgate

\$ 428.84	6.5	\$ 422.50
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Price of FMVSS 108 light package

N/A

Installation of FMVSS 108 light package

N/A

Price of ICC bumper under ride protection

N/A

Options

Paint to match (no BC / CC)

\$ 534.80	4.5	\$ 292.50
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For BC / CC

\$ 135.04	1	\$ 65.00
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Light Kit 2-lhgt add-on G2

\$ 410.14	2	\$ 130.00
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LED light kit 2-light add-on G2

\$ 534.40	2	\$ 130.00
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Remote Pendant Control

\$ 155.33		
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Dual control (remote Pendant

\$ 288.07		
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Rubber platform bumpers

\$ 29.65		
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In cab shut off

\$ 179.96	2	\$ 130.00
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Delivery starting point

Fridley, MN

Price per loaded mile for delivery

\$2.75

\$ 3,233.84

Vendor: Crysteel Truck Equipment

Contract Person: Jim Wyatt

Address: 1130 - 73rd Ave, NE, Fridley, MN 55432

Phone: 763-571-1902 1-800-795-1280

Fax: 763-571-5091

E-Mail Address: jwyatt@crysteeltruck.com

Vendor: Crysteel Truck Equipment

Contract Person: Bob Chicos

Address: 52248 Ember Road, Lake Crystal, MN 56055

Phone: 507-726-6041 1-800-722-0588

Fax: 507-726-2984 Cell: 507-381-1693

E-Mail Address: bchicos@crysteeltruck.com

Delivery Starting Point

Fridley, MN

Delivery price per loaded mile

\$2.75

Vendor: Crysteel Truck Equipment

Contact Person: Jim Wyatt

Address: 1130-73rd Ave. NE Fridley, MN 55433

Phone: 763-571-1902 1-800-795-1280

Fax: 763-571-5091

E-Mail Address: jwyatt@crysteeltruck.com

Company: Crysteel Truck Equipment

Contact Person: Bob Chicos

Address: 52248 Ember Road, Lake Crystal, MN 56055

Phone: 507-729-6041 Toll Free: 1-800-722-0588

Fax: 507-726-2984

Cell Phone: 507-381-1693

E-Mail Address: bchicos@crysteeltruck.com

EMERGENCY AUTOMOTIVE TECHNOLOGIES, INC.

2755 GENEVA AVE. N
OAKDALE, MN 55128
USA

QUOTATION

Quote Number: DL022817-10

Quote Date: Feb 28, 2017

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Voice: 651 765-2657

Fax: 651 765-2660

Quoted To:

LAKE ELMO PUBLIC WORKS
3800 LAVERNE AVE
LAKE ELMO, MN 55042

Customer ID	Good Thru	Payment Terms	Sales Rep
LAKE ELMO, CITY OF	3/30/17	Net 30 Days	DLL

Quantity	Item	Description	Unit Price	Amount
1.00	CONTACT	rweldon@lakeelmo.org		
2.00	R2LPPA	WHELEN RESPONDER 2 LOW PROFILE LED BEACON, 6 LINEAR LED, PERM MOUNT, AMBER	299.00	598.00
2.00	TAD8	DOMINATOR TIR3 8 LAMP TRAFFIC ADVISOR, 15' CABLE	418.20	836.40
2.00	EX-MISC SUPPLY	STANDARD SHOP SUPPLIES FEE FOR GENERAL INSTALLATION AND WIRING MATERIALS	100.00	200.00
2.00	SERVICE LABOR	SHOP LABOR RATE FOR SERVICE/REPAIRS	350.00	700.00
			Subtotal	2,334.40
			Sales Tax	
			TOTAL	2,334.40